



2024 Solimar CAC Meeting

SINCE 1892

KENNICKELL GROUP!

Thursday, April 3rd
@ Kennickel Group

Welcome!

Chemistry™ – Powered By Solimar Systems

INTELLIGENT AUTOMATION

THE GATEWAY TO WORKFLOW-DRIVEN AI



Mary Ann Rowan
Chief Experience Officer



Pat McGrew
Managing Director



Ryan McAbee
Chief Analyst





2024 Solimar CAC Meeting

Today's Agenda



SINCE 1892
**KENNICKELL
GROUP!**

Thursday, April 3rd
@ Kennickell Group

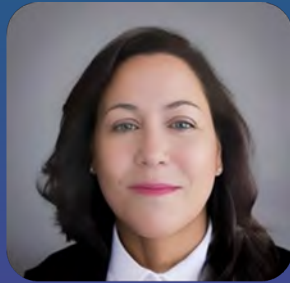
- **8:30 am—Bus from the Alida Hotel to Bethesda Academy**
- **9:00 am—12:00 pm**
 - Welcome & continental breakfast
 - Industry Updates, Pat McGrew & Ryan McAbee
 - Kennickell Group Overview, Al Kennickell
 - Solimar Updates & Near Term Roadmap, Mary Ann Rowan
 - JDF/PDF Success Stories, Maggie Curry, RISO
- **12:00 pm—1:30 pm Hosted Lunch & Tour of Bethesda Academy**
- **1:30 pm—2:30 pm Roundtable Discussion with Q & A**
- **2:30 pm—4:00 pm Bus ride to Kennickell Group & Factory Tour**
- **6:00 pm—Group Dinner @ Vic's River Grill**



Solimar & RISO: Blending Intelligent Automation with PDF/JDF Integration into Sheet-fed Inkjet Printers and Gain Bonus ROI!



Mary Ann Rowan
Chief Experience Officer
Solimar Systems, Inc.



Maggie Curry
National Account Manager
RISO, Inc.

AGENDA

- Benefits of Intelligent Automation
- Real-time Facility Visibility
- Customer Success Stories
- Upcoming Events
- RISO and Solimar Partnership
- Q & A



2024 Solimar Customer Advisory Council Members



Thousands of Global Installations



Automotive



Financial Services



Gaming & Entertainment



Government



Healthcare



Higher Education



Insurance



Non Profit



Print Service Providers (PSPs)



Retail



Service Bureaus



Telecom



Travel & Leisure



Utilities

Chemistry™ – Powered By Solimar Systems

INTELLIGENT AUTOMATION

THE GATEWAY TO WORKFLOW-DRIVEN AI

- **Industrial PDF Optimization**
- **JDF Integration & Reporting**
- **Job & Piece Level Tracking**
- **Production Cut-sheet Inkjet Printing**
- **Job Householding, Barcoding & Messaging**
- **Online Proof, Approval, Hold & Rejection**
- **Data Security & Compliance**
- **PDF/UA Accessibility Solutions**

PDF Centricity

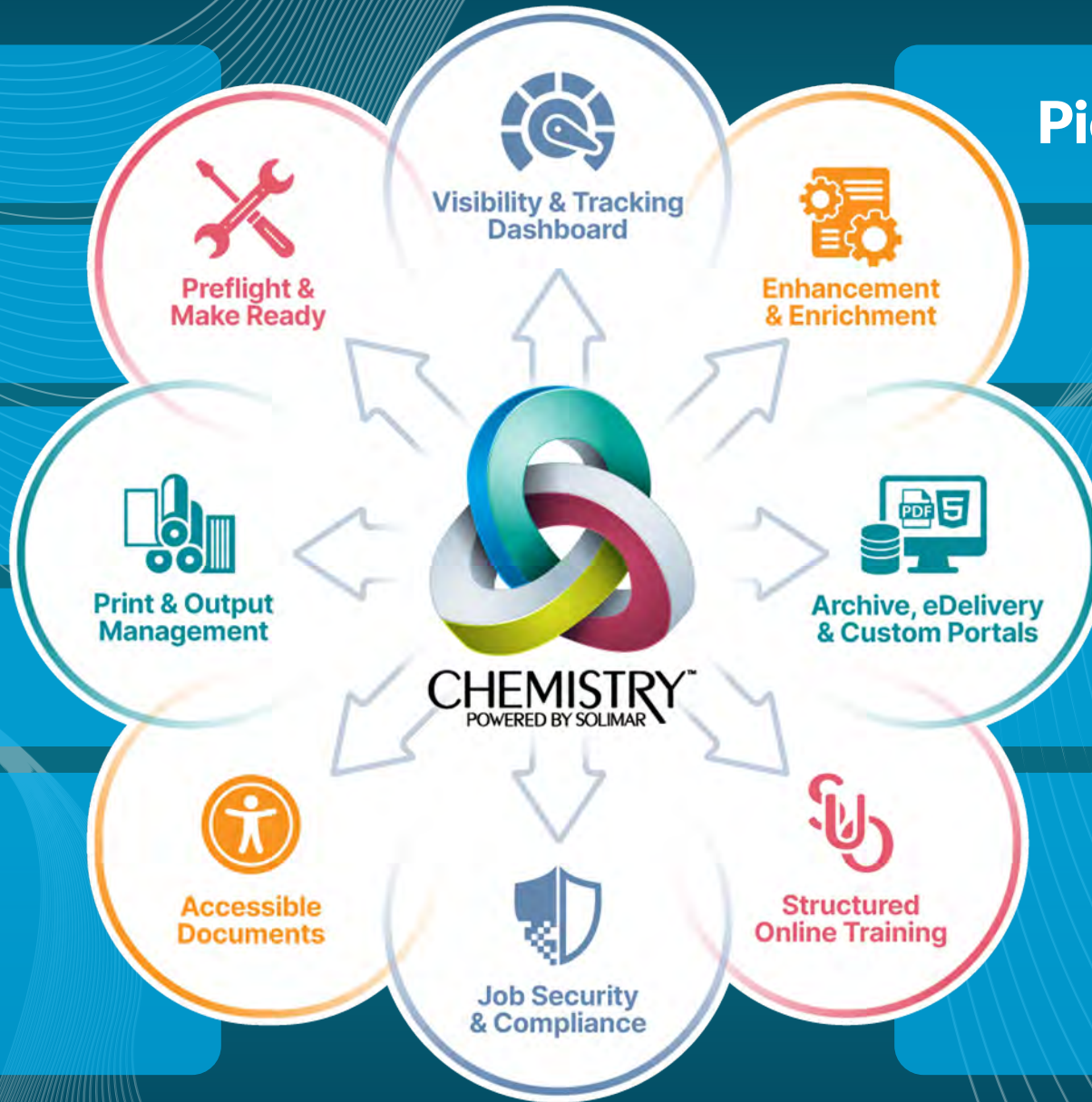
JDF Reporting

Live Visibility

Householding

Optimized for:

- Print
- eDelivery
- Archive



Piece Level Tracking

DIY Templates

Data Security

Accessibiity

Universal:
Direct Mailers –
Transactional –
In-Plants & more –

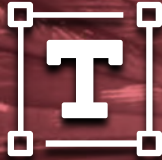


PDF OPTIMIZATION

PROOF · PRINT · ARCHIVE



RESOURCES



FONTS



COLOR



IMAGES



OBJECTS



STRUCTURE



OBFUSCATE

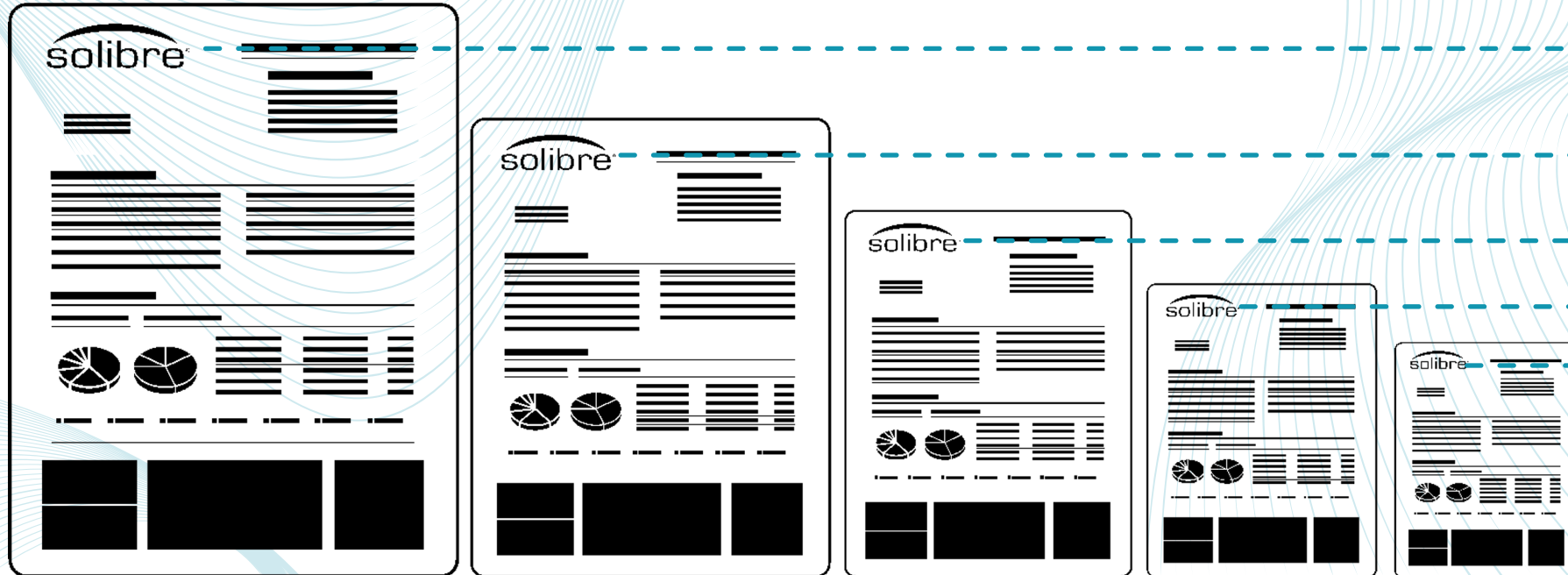


PREFLIGHT

Create Optimized PDF from Any Print Stream

INCOMING PDLs	OUTGOING PDLs								
	AFPDS	HTML5	IPDS	METACODE	PCL	PDF	POSTSCRIPT	TIFF	XML
AFPDS	✓	✓	✓	✓	✓	✓	✓	✓	✓
IPDS	✓	✓	✓	✓	✓	✓	✓	✓	✓
LCDS/METACODE	✓	✓	✓	✓	✓	✓	✓	✓	✓
LINE DATA	✓	✓	✓	✓	✓	✓	✓	✓	✓
PCL	✓	✓	✓	✓	✓	✓	✓	✓	✓
PDF	✓	✓	✓	✓	✓	✓	✓	✓	✓
PostScript	✓	✓	✓	✓	✓	✓	✓	✓	✓
TIFF	✓	✓	✓	✓	✓	✓	✓	✓	✓
VIPP®	✓	✓	✓	✓	✓	✓	✓	✓	✓

Combine & Reuse Resources

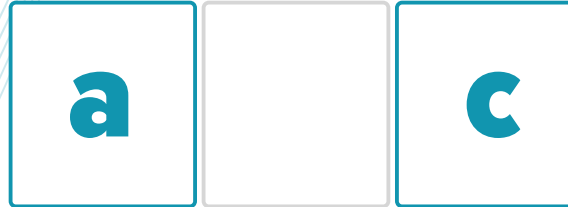


File Size & Complexity

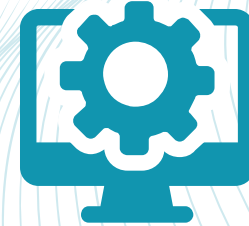
Embed & Consolidate Fonts



Reduce/Merge fonts

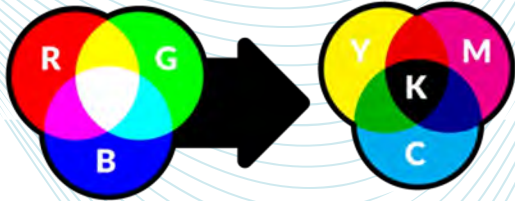


Replace subsets with
full font families

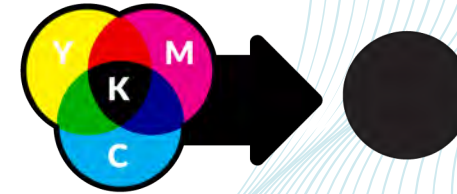


Some DFEs can't print
subsets & certain types
of fonts

Color Tuning



RGB > CMYK



CMYK > K for true black
Crisper images & use less ink & save \$



CMYK > Grayscale
Save \$ when color printing isn't needed



Set ICC Color Profiles
Build templates per job and per printer

Optimize Image Sizes

Original File



1200dpi

Optimized Print File



**300-600 DPI
CMYK**

eDelivery & Archive



**75-100 DPI
RGB**



BENEFIT: Jobs and reprints print faster and electronic output can be even smaller

Correct Structural Issues



-FLATTEN-
Transparencies
Remove Empty
XObjects



-REMOVE-
Bookmarks
from print
production
files



-REMOVE-
Annotations
Comments
Tags
Thumbnails
Metadata



Obfuscate Live Jobs for Data Security



Secure Personal Data

STATEMENT

SOLIBRE Jkilpoo Vesaswq

Frd bhgt Solibre Platinum VISA xguy
sde bhy bhgt fgterews bhgrtdfre,
njhyuio vghnjkpqi, gyt bihu lpofthjy
lp fgtyhgif bhgt bvqder jkilpo.

Instantly create sample
data by jumbling text



Removes need for
Confidentiality NDA

Obfuscation Options

Original

SOLibank
123 MAIN BLVD
SAN DIEGO, CA 92101
solibank.solimarsystems.com



SOLibank Payback VISA
MONTHLY STATEMENT

If you have any questions regarding or Payback™ rewards, call:
1 800 555 1234 / 619 555 1235
TTY Service 1 800 555 4321

Payment due date February 28, 2021
Total minimum payment \$395.37

Current minimum payment \$19.91

Previous balance, Feb 28/21 \$0.00
Interest \$0.00
Payments/credits \$0.00
Purchases/charges \$395.37

New balance = \$395.37

Credit limit \$5,000.00
Available credit \$5,000.00

Interest Information
Annual interest rates as of Feb 28/21
Cash advances 20.99%
Purchases 18.99%

Payment Record

DATE	AMOUNT PAID	CHECK #
1/28/21	\$100.00	1001
1/28/21	\$100.00	1002
1/28/21	\$195.37	1003

NEW BALANCE \$395.37
ACCOUNT NUMBER XXXX XXX XXX 111
MINIMUM PAYMENT \$19.91
PAYMENT DUE DATE February 28, 2021

SOLIBANK CARDS
123 MAIN BLVD
SAN DIEGO, CA 92101

All text obfuscated

LnSSaOb
718 mBiG AnBG
CXD G pDN-OB 65277
veItDQuQvXtWefvYcFawvXXW



TPEIdeBOU egdeYO
mCGWad SY KB

it vXg pesa CBg DgaCIXuL oyeqIbY
XL UeogdeYO=L aV Cfqv: X
2 677 424 7143 - 926 424 2184
KWS YaicFU 2 677 424 5452

DevWoBf bno bCfo kapfne
SeFCw IBWgW hegwoBf

SkUjaQ Y hBYEM beIaMaf

WaYvInEUpeievU hUp 56F21
foUJayI
XhSUYay#FIlindy
WEJfLHUJU-uHicly\$

Mom pCGBxo TM

OiaLiF tIMi
XcehHeta VaLrI

IBI oLoCh unLWQieB

hB8gCt lufaLoCL ofoC eC Xr kop 03#32
CHULHrVeoFaJ
WEJfLHUJU

DevWoBf NaYXiq

RHa bHm %\$\$\$%\$\$\$%\$\$\$%
BYn koIb Hm %\$\$\$%\$\$\$%\$\$\$%
SLUFu/ %\$\$\$%\$\$\$%\$\$\$%

LnSSaOb
718 mBiG AnBG
CXD G pDN-OB 65277

MLMJ hr KMUY
i579/R2

N IRINB W UhcWYMF
=3753

UhcWYMF RPLR KSL
kapfneLg 03-7832

C.L.J. OJ.L.R.P.E.R.H
666LE ONDM/BMO
RE KANUDFE.DP 55419.5140

SOLIBANK CARDS
123 MAIN BLVD
SAN DIEGO, CA 92101

Exclusions

SOLibank
123 MAIN BLVD
SAN DIEGO, CA 92101
solibank.solimarsystems.com



SOLibank Payback VISA
MONTHLY STATEMENT

If you have any questions regarding this or Payback™ rewards, call:
2 377 442 7585/ 976 442 7584
TTY Service 2 377 442 3812

Payment due date TadLnCLV 03, 7839
Total minimum payment =35/73

Current minimum payment +76.67

Previous balance, hUp 56F20 .44.12
Interest + .1.55
Payments/credits -44.12
Purchases/charges + -664.74

New balance = #559.89

Credit limit .77777.77
XcehHeta vJanli \$6/176.94

Interest Information
Annual interest rates as of kop 00#32
Cash advances 70.77%
Purchases 70.77%

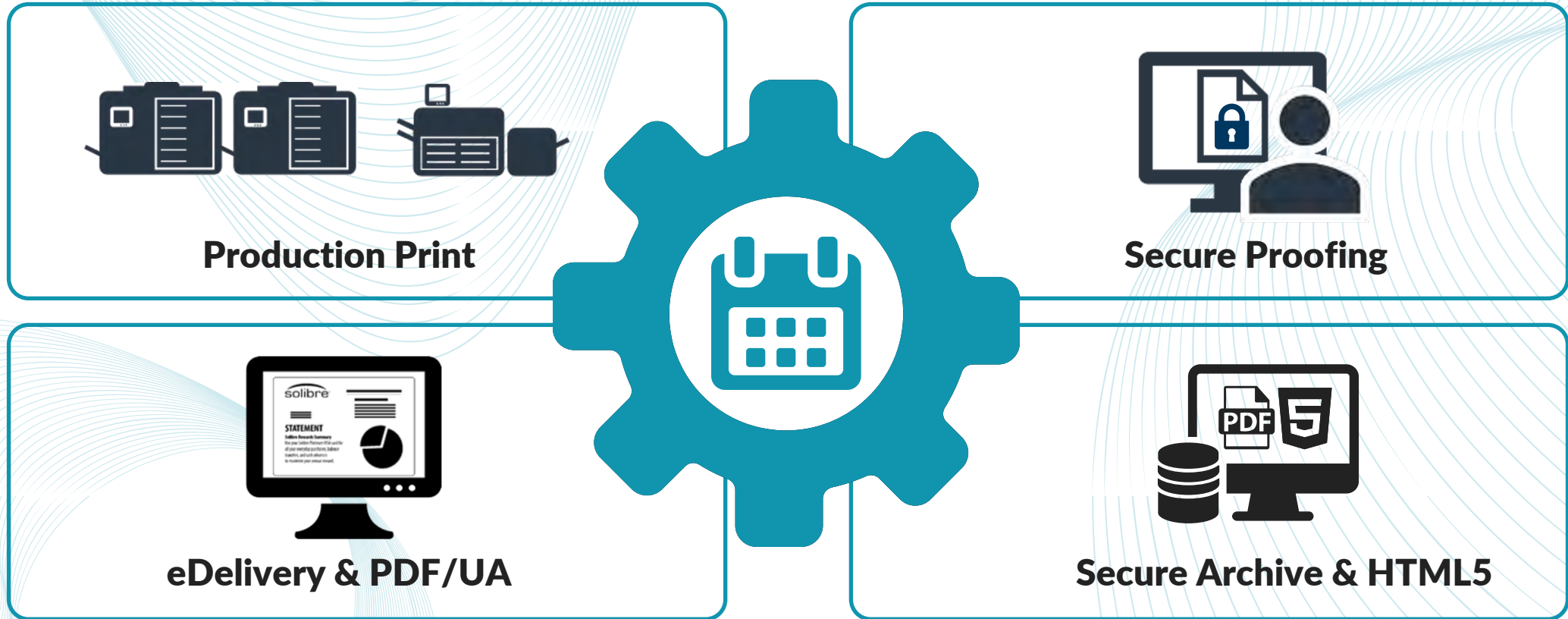
Payment Record

DATE	AMOUNT PAID	CHECK #
1/28/21	\$100.00	1001
1/28/21	\$100.00	1002
1/28/21	\$359.89	1003

NEW BALANCE #559.89
ACCOUNT NUMBER cccc cca cca ccc 333
MINIMUM PAYMENT =35/73
PAYMENT DUE DATE TadLnCLV 03: 7839

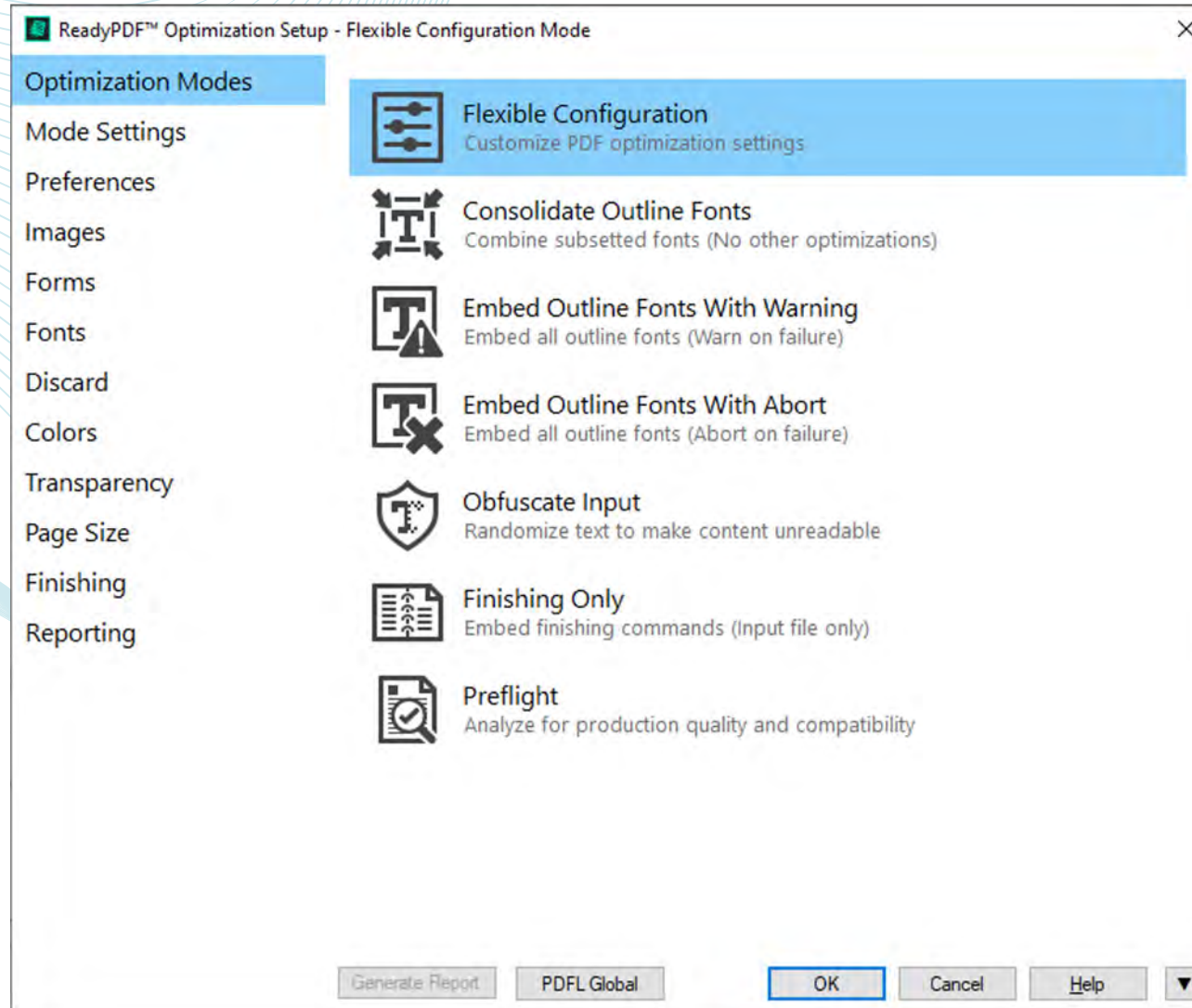
SOLIBANK CARDS
123 MAIN BLVD
SAN DIEGO, CA 92101

Automate Industrial PDF Workflows



BENEFIT: Creates optimized PDFs for multi-channel needs of print centers

No Code Configuration Templates

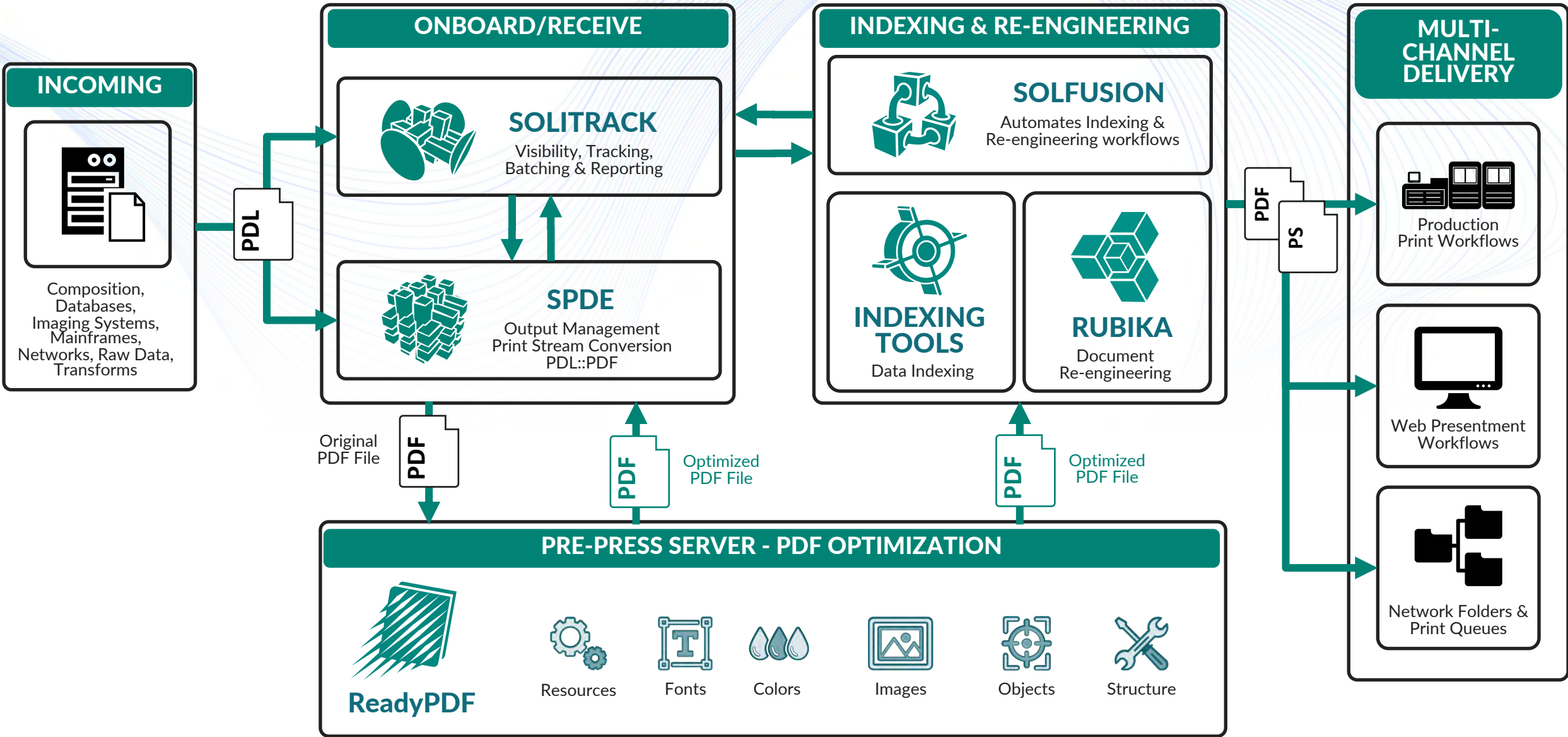


Before & After Reporting:

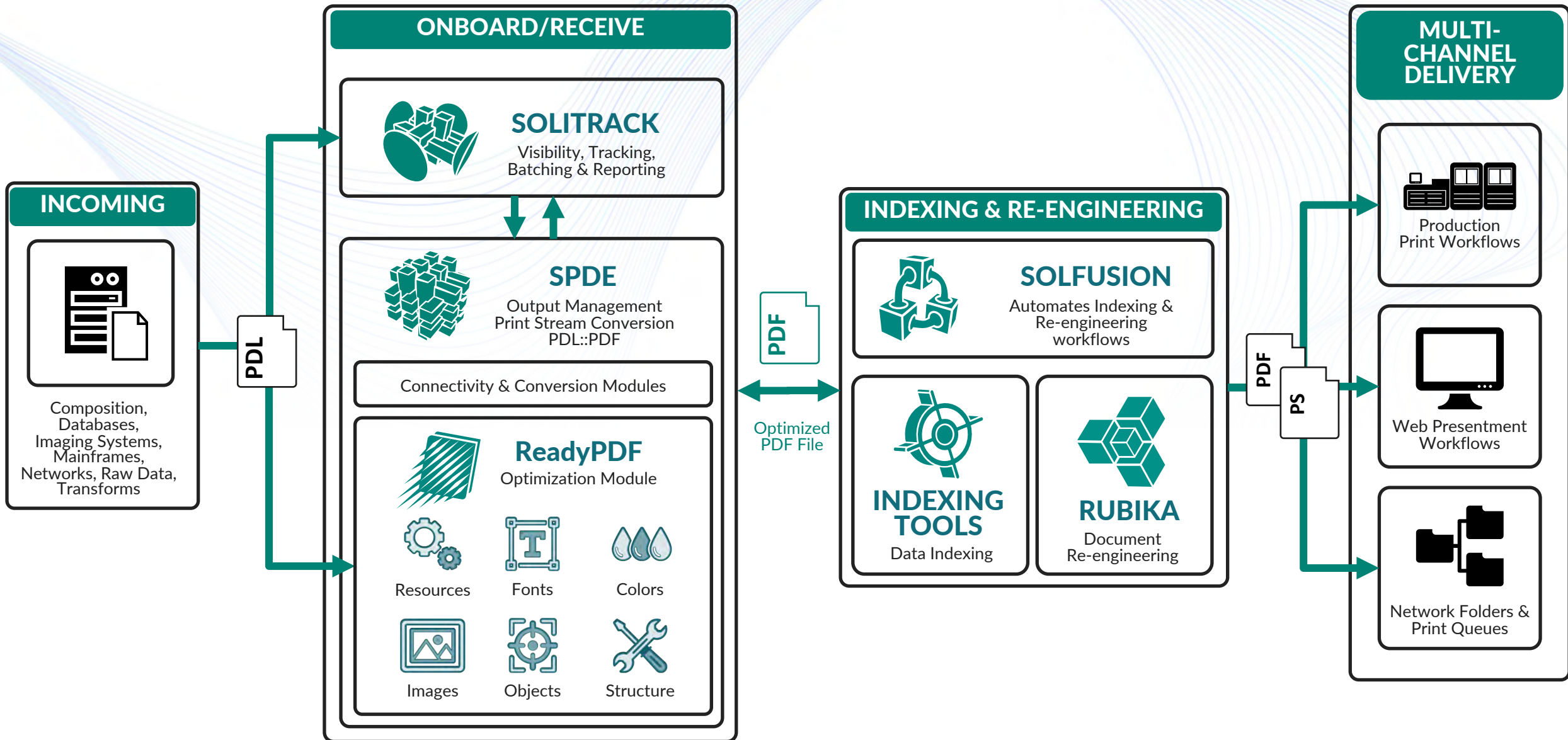
- Color Usage
- Fonts
- Embedded Fonts
- Fonts Not Embedded
- XObject Forms, Images & Details
- Image Optimization
- Inline Images and Details
- Transparencies
- Removed and Discarded Items
- Optimization Stages and Times
- & more

ReadyPDF Report		SOLIMAR SYSTEMS		
Filename: Optimized: December 21, 2022, 11:19:28		SPDE Version: 9.2.002598 / Report Version: v14.33 Processing Time: 49.828 seconds		
Image Usage	Color Usage	Font Usage	Optimization Time	
General Information		Input File	Output File	Difference
PDF Version		1.3	1.5	
PDF Producer		(null)		
Contains DPM Finishing		No	No	
Compression		No Compression	Fully Compressed	
File Size		96,268,598	7,303,977	-88,964,621 + 92%
Total Pages		4,003	4,003	0
Pages with Transparency		3,964	3,964	0
Size of Page Contents		7,865,301	5,616,891	-2,248,410 + 29%
Number of Shadings		0	0	0
Number of Text Objects		51,278	47,420	-3,858 + 8%
Number of Paths		113,687	113,687	0
XObject Images		Input File	Output File	Difference
Images Used Below Low-Res Threshold		0	0	0
Images used between the Low-Res and High-Res threshold		5,266	6	-5,260 +
Images Used Above the High-Res Threshold		0	0	0
Total XObject Images		5,266	6	-5,260
Total XObject Image Instances Used		5,273	5,273	0
Size of Image Data		15,269,419	12,090	-15,257,329 +
XObject Image on Average Reused		1 Times	879 Times	+ 878 Times

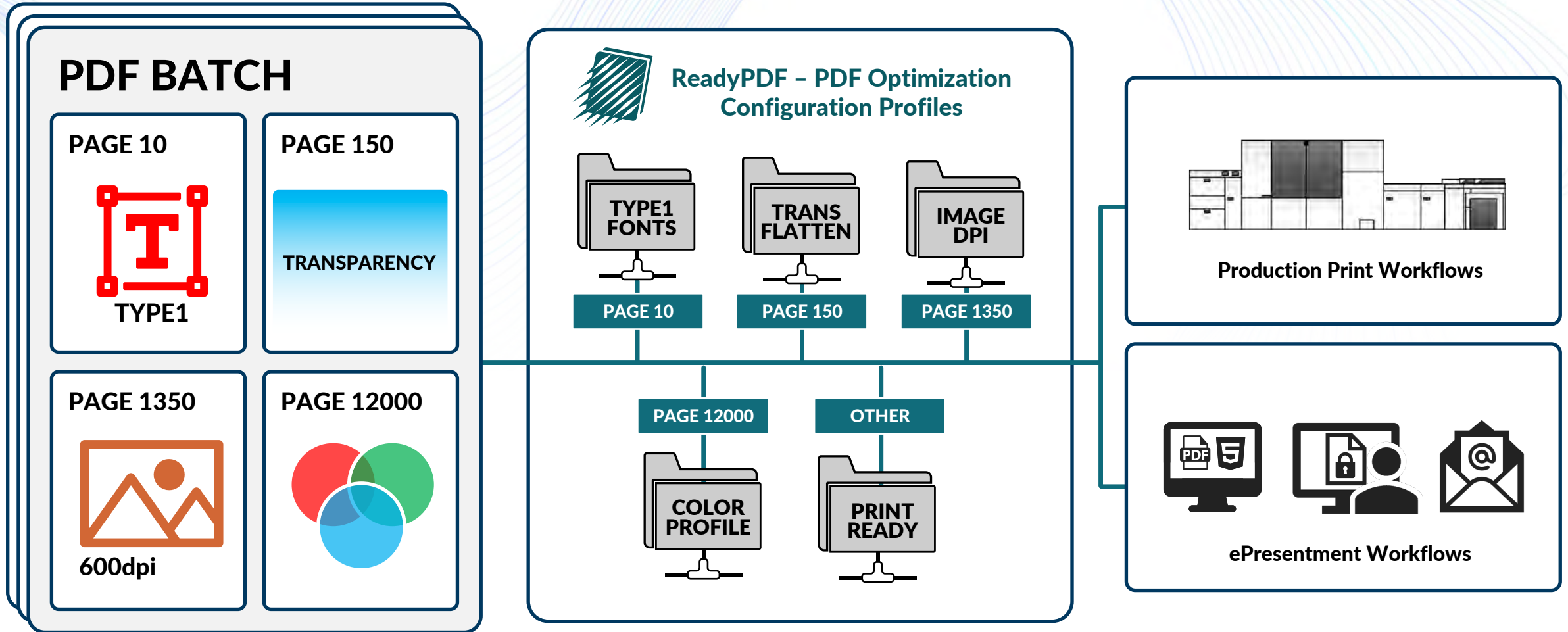
ReadyPDF - Stand-alone Prepress Server



ReadyPDF – Integrated SPDE Module



PDF Batching with Optimization Profiles



ReadyPDF ROI Results

MATRIX

FILE SIZE
REDUCTION

95%



SIGNIFICANT FILE SIZE REDUCTION

Saw up to a 95% reduction in PDF file size.



ePRESENTMENT LOAD TIME IMPROVEMENT

Statements opens in a matter of seconds on our ePresentment platforms.



MAXIMIZE NETWORK BANDWIDTH

Optimized files reduce internal network traffic.

MORE EFFICIENT DFE PROCESSING

Removing extraneous objects allowed the DFE to process files more efficiently.



01
0110
0001
01101

FASTER RIP TIMES

Improved RIP times on older printing equipment.



OPTIMIZED STORAGE & ARCHIVE

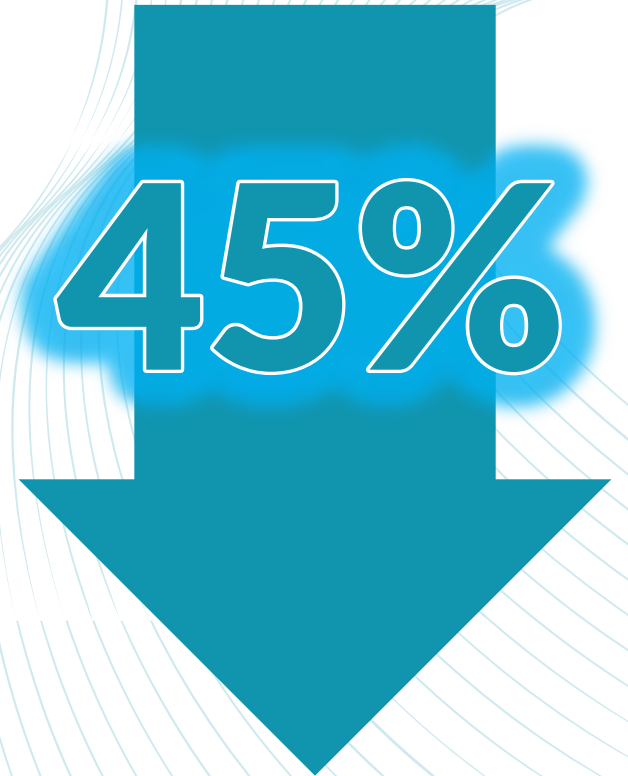
Smaller file size minimizes storage and archive costs.





CHEMISTRY™
POWERED BY SOLIMAR

*“With **ReadyPDF**,
we cut document
prep time and
production costs
by:*





CHEMISTRY™
POWERED BY SOLIMAR

“With ReadyPDF, 90% of files that previously failed due to fonts, transparencies, or other common issues now process quickly and correctly.”



Applications Tested:



Transaction Statements
Mono & Color



Direct Mail (DM)
Letter & Mailer



Book for VITS Books
System Demo



16 Panel
Z-fold



Posters -
Duplex



Postcards -
Duplex

RIP SPEEDS

102% UP TO 
IMPROVEMENT

Reduced the time to the first page sent to the print engine.

FILE SIZES

98% UP TO 
REDUCTION

Optimized network bandwidth with reduction of the original file size.

FONTS

88% UP TO 
REDUCTION

Consolidated, embedded, subsetted and reduced the number of fonts.

COLOR SPACES

20% UP TO 
REDUCTION

Optimized managed, separation, and spot color spaces.

IMAGE DATA

14% UP TO 
REDUCTION

Downsampled images to optimize delivery, archive and storage.



ReadyPDF default configuration produced significant results.



Reduces file sizes to optimize use of the network bandwidth.



Optimizes color spaces for color consistency and faster processing.



Optimizes fonts, graphics, page sizes and orientations, and image resolution.



Reduces ink consumption by applying color profiles and conversions.



Deletes unneeded overhead from file transforms and legacy indexing.



Detects and corrects problems before they hit the production floor.



Reduces file sizes to optimize use of file storage and archive cost.



XML-accessible file reports are generated for analysis.

Post-Composition DIGITALLY RETROFITS

Data and Documents for Print, Finishing & eDelivery

INCOMING APPLICATIONS

COMPOSITION & DATA MANAGEMENT SYSTEMS

SOLIMAR ENTERPRISE SOLUTIONS

OPTIMIZED OUTPUT MANAGEMENT & MULTI-CHANNEL DELIVERY

BOOKS
LABELS
PRINT ON DEMAND
RAW DATA
TRANSACTIONAL

COMPOSITION

MIS SYSTEMS

HOME GROWN APPLICATIONS

POSTAL CLEANSING

STOREFRONTS

CAMERAS



CHEMISTRY™
POWERED BY SOLIMAR



Post-Composition Document Facelifting



solibre®

Solibre Corporation Variable Annuity

Page 1 of 4

Jonathan H. Marshall
12623 NEWBURGH ROAD
LIVONIA, MI 48017

QUARTERLY STATEMENT

STATEMENT PERIOD: April 1, 2000 - June 30, 2000
ACCOUNT NUMBER: 0380 9504 9558 5004
PIN NUMBER: 2134
ANNUITANT: JONATHAN H. MARSHALL
ANNUITY ADVISOR: Lisa Elizabeth Insarte
2034 Urban Park Center, Suite 351
Atlanta, GA 30122

Account Summary

Value last statement	\$66,380.93	Contract date	5/20/1995
Additions	+750.00	Maturity date	3/15/2020
Withdrawals	-0.00	Surrenders to date	\$0.00
Fees and Charges	-0.00	Value if surrendered	\$65,293.56
Change in market value	+671.31	Charge if surrendered	\$2,508.68
Value this statement	\$67,052.24		

Account Allocations

Allocation of Current Holdings

Allocation of Current Premium

FUND NAME	INVESTMENT OBJECTIVE	ALLOCATION % BY FUND
SC VIP Balanced	Balanced	15%
SC Small Cap Value	Domestic Equity	30%
SC VIP Growth Opportunities	Domestic Equity-Growth	30%
SC VIP Index 500	Domestic Equity-Growth and Income	10%
SC VIP High Income	Fixed Income	15%

Value of Current Holdings

INVESTMENT OBJECTIVE	% OF PORTFOLIO	UNITS/SHARES	UNIT VALUE	VALUE	TOTAL VALUE
Balanced	40%				\$27,120.90
SC VIP Balanced	20%	11,808.175	\$1,148.95	\$13,560.45	
Thurston Balanced	10%	4,755.977	\$1,425.23	\$6,780.23	
Select Balanced	10%	5,816.436	\$1,165.70	\$6,780.22	

solibre®

Solibre Corporation Variable Annuity

Page 1 of 4

XXXXXXXXXXXX5004

Jonathan H. Marshall
12623 Newburgh Rd
LIVONIA MI 48150-1001

QUARTERLY STATEMENT

STATEMENT PERIOD: April 1, 2017 - June 30, 2017
ACCOUNT NUMBER: XXXX XXXX XXXX 5004
PIN NUMBER: 1234
ANNUITANT: JONATHAN H. MARSHALL
ANNUITY ADVISOR: Lisa Elizabeth Insarte
2034 Urban Park Center, Suite 351
Atlanta, GA 30122

Account Summary

Value last statement	\$66,380.93	Contract date	5/20/1995
Additions	+750.00	Maturity date	3/15/2020
Withdrawals	-0.00	Surrenders to date	\$0.00
Fees and Charges	-0.00	Value if surrendered	\$65,293.56
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Account Allocations

Allocation of Current Holdings

Allocation of Current Premium

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SC VIP Balanced	Balanced	15%
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SC VIP Growth Opportunities	Domestic Equity-Growth	30%
SC VIP Index 500	Domestic Equity-Growth and Income	10%
SC VIP High Income	Fixed Income	15%

Promotional Messages

Digital Inserts

2100600

- Facelift Output
- Mask Sensitive Data
- Update Forms
- Introduce Color
- Data Mining
- Add/Change Barcodes
- Digital Inserts
- Promotional Messages
- Sequence Numbering

Add Dynamic Messaging – Illinois SB1440



Marketing
TAGLINE GOES HERE

We Help You
Grow your Business
Join us now!

"pharetra aliquet fermentum
egestas aliquam massa"

Ut wisi enim ad minim veniam,
quis nostrud exerci tation
ullamcorper suscipit lobortis

Call For Appointment
123 456 789 001



INNOVATIVE SOLUTIONS

Ut wisi enim ad minim veniam, quis nostrud exerci tation ullamcorper suscipit lobortis nisl ut aliquip ex ea commodo consequat.

INDUSTRY LEADER

Ut wisi enim ad minim veniam, quis nostrud exerci tation ullamcorper suscipit lobortis nisl ut aliquip ex ea commodo consequat.

Lorem ipsum dolor sit amet, consectetur adipiscing elit, sed diam nonummy nibh

000 1234 5678 info@company.com
000 1234 5678 www.company.com

Your address goes here
Street name here



Marketing
TAGLINE GOES HERE

We Help You
Grow your Business
Join us now!

"pharetra aliquet fermentum
egestas aliquam massa"

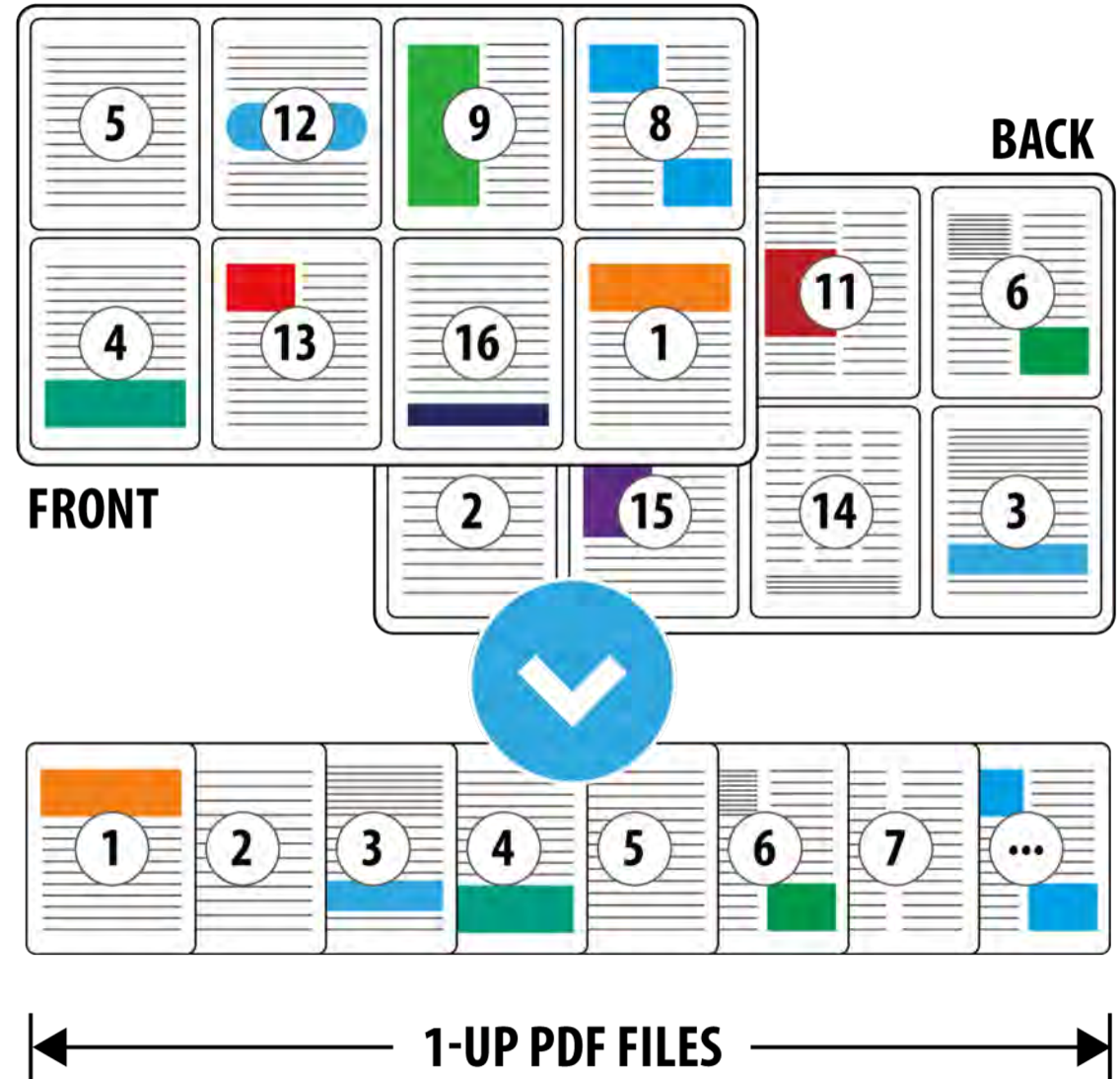
Ut wisi enim ad minim veniam,
quis nostrud exerci tation
ullamcorper suscipit lobortis

Call For Appointment
123 456 789 001

This is not a bill. This is a solicitation for goods or services. Call toll-free 800.555.1234 or go to www.abc-co.com to be removed from this mailing list.

De-Imposition

- Create 1-up documents from imposed PDF document
- Uses the same, simple, UI as our imposition module to extract and output individual pages one up
- Supports N-Up, Book Block and Booklet impositions
- Ideal for Reprints and repurposing offset catalogs and other content



Imposition / Re-Imposition

The screenshot displays a software interface for imposition and re-imposition. The main window, titled "MAINWINDOW", shows a 5x4 grid of 20 numbered pages (1-20). The right sidebar contains settings for input pages, output media, and sheetlet layout.

INPUT PAGES

- Page Size: Other
- Width: 144 Points
- Height: 144 Points
- Scale Pages - X Offset: 100%
- Scale Pages - Y Offset: 100%

OUTPUT MEDIA

- Page Size: Letter
- Width: 612 Points
- Height: 792 Points
- Page Margin: 0 Points
- Orientation: Portrait

SHEETLET LAYOUT

- Sheetlets Count: 20
- Sheetlet Margin: 0 Points
- Order: Across

Navigation icons: Left, Right, Home, Top, Bottom, Refresh

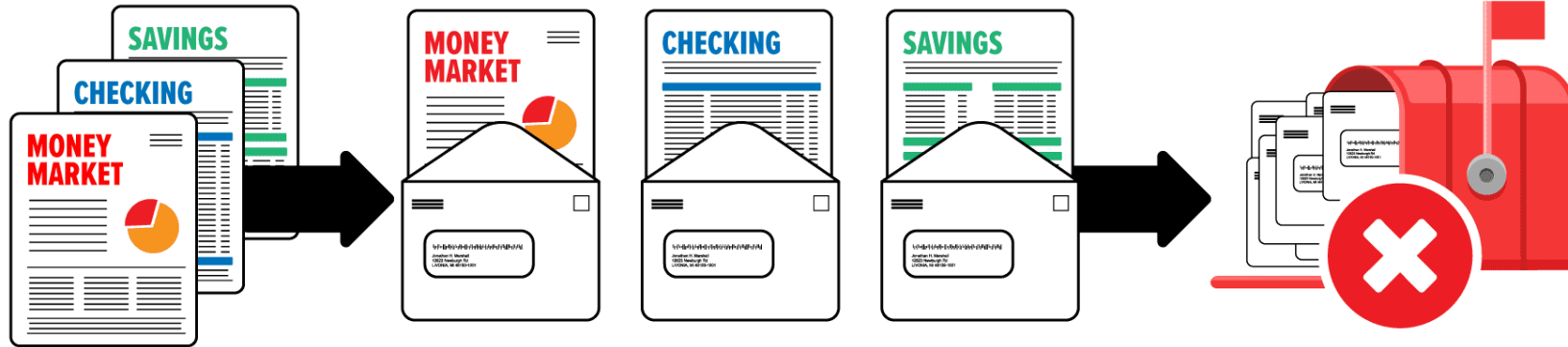
AUTO LAYOUT

Buttons: SETTINGS, CANCEL, OK



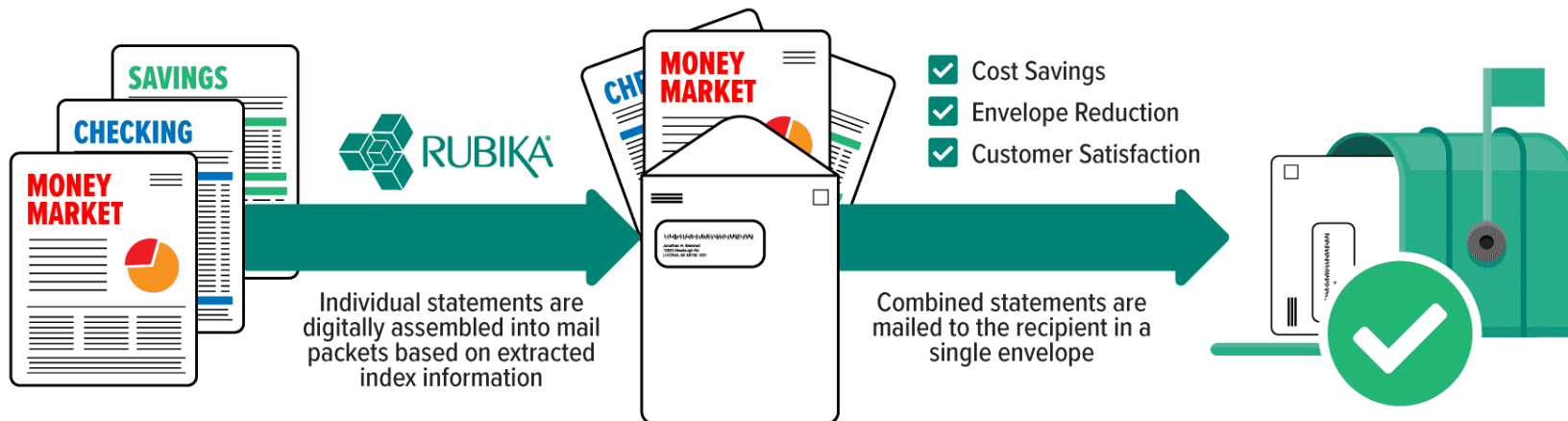
Householding & Digital Commingling

NO HOUSEHOLDING



Statements are sent separately in individual envelopes to the recipient

HOUSEHOLDING WITH RUBIKA



Individual statements are digitally assembled into mail packets based on extracted index information

Combined statements are mailed to the recipient in a single envelope



Produce PDF/UA - Accessible Documents for the Vision Impaired

Page 1 of 4

Solibre Corporation Variable Annuity H1

QUARTERLY STATEMENT H2

STATEMENT PERIOD: April 1, 2015 - June 30, 2015 P

ACCOUNT NUMBER: XXXX XXXX XXXX 5004 P

PIN NUMBER: XXXX

ANNUITANT: JONATHAN H. MARSHALL

Advisor: Lisa Elizabeth Irskine
2004 Urban Park Center, Suite 351
Atlanta, GA 38122

Jonathan H. Marshall P
12623 Newburgh Rd
LIVONIA MI 48150-1001

Field	Value
5/20/1995	5/20/1995
3/15/2020	3/15/2020
ate	\$0.00
ered	\$65,293.56
ndered	\$2,508.68

DOCUMENT PART

- H Solibre Company Logo
- ALT Image: Logo
- H Jonathan H. Marshall
- H Quarterly Statement
- H Statement Period
- P April 1, 2015 - June 30, 2015



TEMPLATIZED WORKFLOWS
Simplify setups by defining headers and creating logical reading orders



EASY TAGGING
Identify and tag elements including alternative text & language selection



POWERFUL INDEXING
High-performance and multi-threaded for rapid document processing



EXTENSIVE TAG TYPES
Article, Caption, Division, Form, Formula, Heading, List, Paragraph & more

Organize Resources & Existing Code with Templates & Libraries

IMPORT FIELDS

Define Import Mappings

Create import mappings based on a template file

Current import format is **Delimited**.

NAME	DATA TYPE	OPTIONS
\$IMP.0	String	None
\$IMP.1	String	None
\$IMP.2	String	None
\$IMP.3	String	None
\$IMP.4	String	None
\$IMP.5	String	None
\$IMP.6	String	None
\$IMP.7	String	None
\$IMP.8	String	None
\$IMP.9	String	None
\$IMP.10	String	None
\$IMP.11	String	None

SETTINGS

Delimited XML

Configure settings

Enter Field Delimiter...
Comma

Enter Field Tag...

Select template file...

Has Headers

Use Headers for Variables

OK Cancel

EXPORT FIELDS

Define Field Mappings

Use Indexes and Rubika variables to define fields by dragging them into the Content area

Configure delimited or xml file specifications in [settings](#).

Current export format is **Delimited**.

	LABEL	CONTENT
	00 CRIF	"{0}", \$CRIF
	01 Address	"{0}", \$SDX.Address

Indexes

- SSDX.Address
- SSDX.Address_llx
- SSDX.Address_lly
- SSDX.Address_page
- SSDX.Address_urx
- SSDX.Address_ury
- SSDX.AgentEmail
- SSDX.AgentEmail_llx
- SSDX.AgentEmail_lly

Rubika Variables

SPLIT SETTINGS

Configure Split settings

Selected field to split...
Address

Enter number of fields...
5

Create Group

Enter group name...
address

Select shift value...
Shift Left(Remove empty lines, move up)

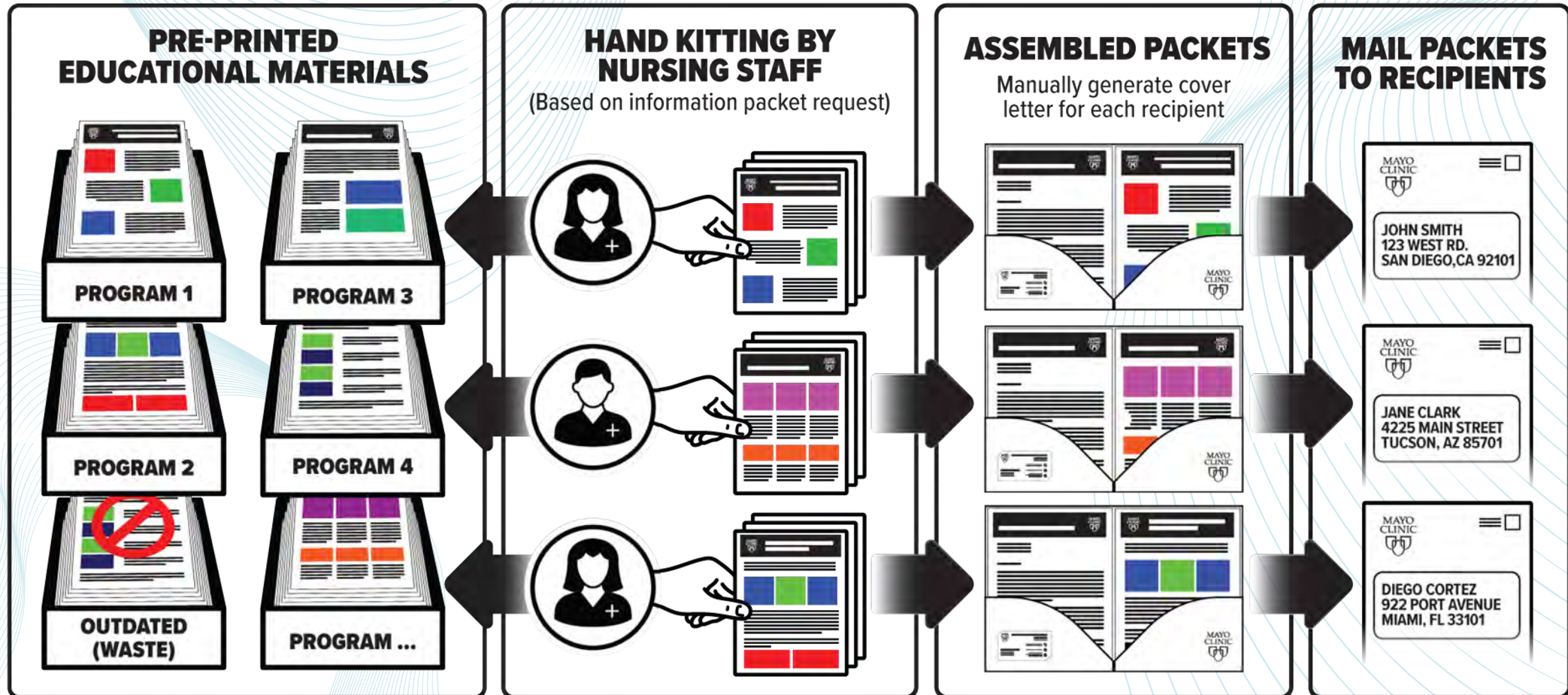
OK Cancel



Mayo Clinic Patient Folders



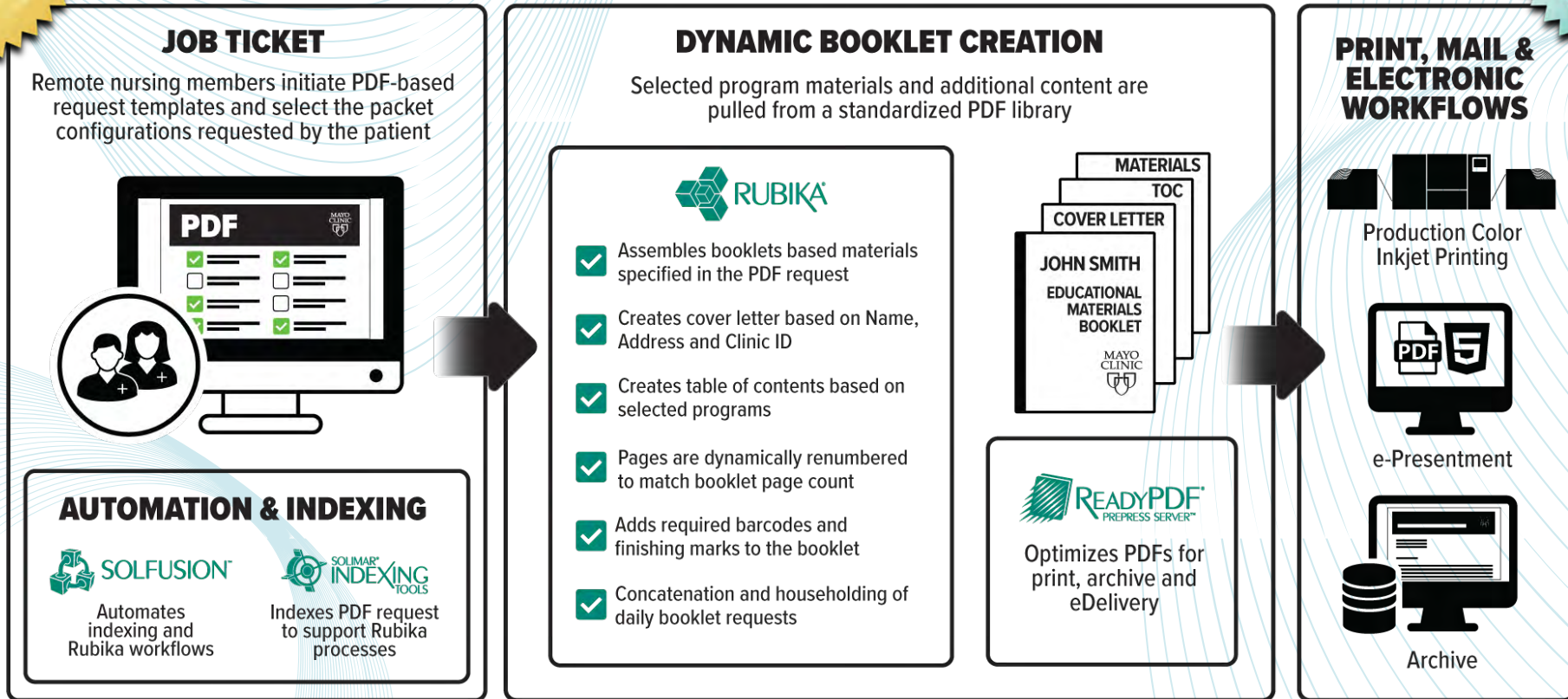
BEFORE: STOCK MANAGEMENT & HAND KITTING



Personalized Patient Booklets



AFTER: IN-HOUSE DYNAMIC PERSONALIZED BOOKLET CREATION



“Being able to electronically facilitate sending our patients written education materials is a critical part of our maintaining a virtual care program.”

Kris, Mayo Clinic Primary Care Clinical Nurse Specialist



Document Householding Project



Document Householding Project



MAYO CLINIC 200 First Street SW Rochester, MN 55905

If you are unable to pay in full, please call Patient Account Services: 1-844-217-9591 www.mayoclinic.org

Date	Guarantor ID	Amount Due
10/11/2023	[REDACTED]	\$337,935.35

[REDACTED]

Visit #: [REDACTED]
Visit Balance: \$1,047.80

FINAL NOTICE

Dear [REDACTED]

Thank you for choosing the Mayo Clinic for your healthcare needs. We appreciate the opportunity to provide your healthcare needs, and hope you are satisfied with the care you have received.

Your guarantor account balance of \$337,935.35 has a past due amount of \$1,047.80 for account [REDACTED]

You can make a payment online from your Patient Online Services account, use Quick Pay online at www.quickpay.mayoclinic.org, mail your payment using your monthly statement or pay over the phone.

This is our final attempt to collect, and if there is no mutual resolution by 10/21/23, your account may be referred to a collection agency. A referral to a collection agency may result in a delay in scheduling future appointments for you or your family members.

If you have any questions concerning your account or wish to speak with a Patient Account Representative, please contact our office at 1-844-217-9591.

Mayo Clinic offers financial assistance to individuals who are unable to pay medical treatment costs. For more information, you may call Mayo Clinic at 844-217-9591 or visit Mayo Clinic's website at www.mayoclinic.org/financialassistance to learn more about Mayo Clinic's Financial Assistance Policy, the Financial Assistance Policy application process, and whether you qualify for discounted or free medical care.

Thank you for your prompt attention to resolve your account balance with Mayo Clinic.

Sincerely,

Patient Account Services

Reference ID: 1146874944

MAYO CLINIC 200 First Street SW Rochester, Minnesota 55905

If you are unable to pay in full, please call Patient Account Services: 1-844-217-9591 www.mayoclinic.org

Date	Guarantor ID	Amount Due
10/11/23	[REDACTED]	\$337,935.35

[REDACTED]

FINAL NOTICE

Dear [REDACTED]

Thank you for choosing the Mayo Clinic for your healthcare needs. We appreciate the opportunity to provide your healthcare needs, and hope you are satisfied with the care you have received.

Your guarantor account balance of \$337,935.35 has past due amount(s) for the account(s) listed below:

Visit #	Visit Balance	Visit #	Visit Balance
[REDACTED]	\$15,542.49	[REDACTED]	\$1,047.80
	\$817.70		\$72.15
	\$2,832.70		\$72.15
	\$2,017.60		\$1,032.85
	\$2,579.34		\$817.70

Additional account(s) and balance(s) continue on next page.

You can make a payment online from your Patient Online Services account, use Quick Pay online at www.quickpay.mayoclinic.org, mail your payment using your monthly statement or pay over the phone.

This is our final attempt to collect, and if there is no mutual resolution by 10/21/23, your account may be referred to a collection agency. A referral to a collection agency may result in a delay in scheduling future appointments for you or your family members.

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Thank you for your prompt attention to resolve your account balance with Mayo Clinic.

Sincerely,

Patient Account Services



CHEMISTRY™
POWERED BY SOLIMAR

INTEGRATING FINISHING SYSTEMS

“Without Solimar, we would have had to go through all of the blades on the cutters and replaced them at a cost of \$10,000 each.”

/

IWCO 

Making Better HappenSM



CHEMISTRY™
POWERED BY SOLIMAR

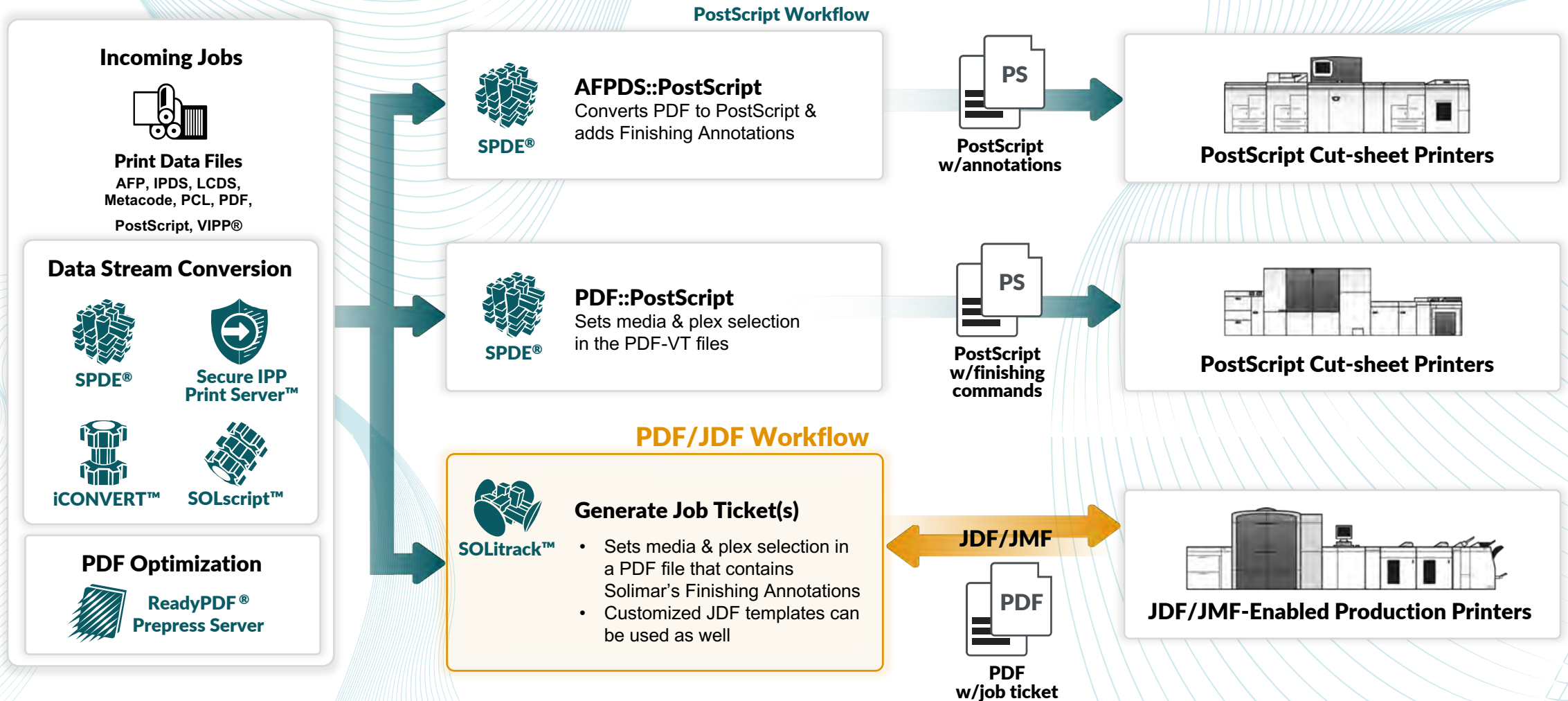
*Solimar **DIGITAL RETROFIT**
solutions delivered cost savings
over:*

\$110,000+

IWCO 

Making Better HappenSM

Cut-sheet Inkjet Print Workflows

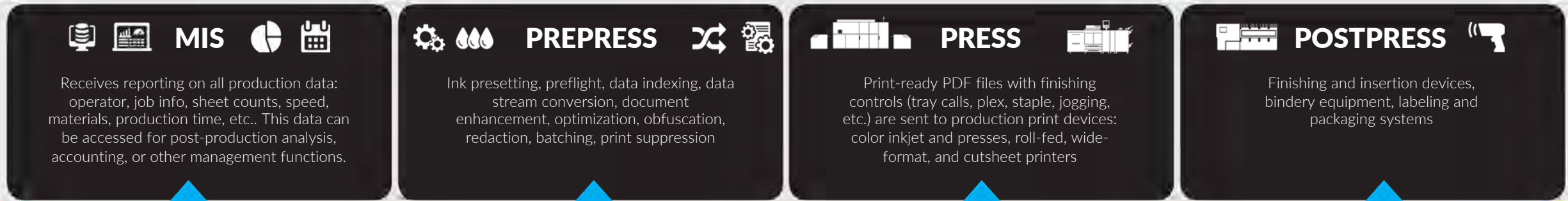
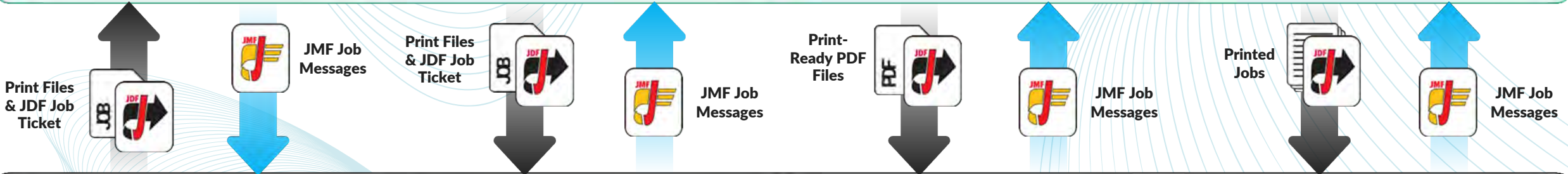


PDF + JDF Job Ticketing



CHEMISTRY™
POWERED BY SOLIMAR

JDF Workflow System – Real-time job and device status and production visibility



Solimar JDF Job Ticketing seamlessly routes PDF jobs through desired workflows

Dai Nippon Japan PDF Workflow

Visibility & Tracking Dashboard



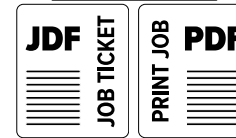
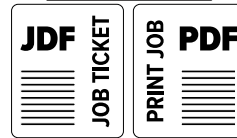
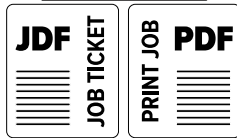
Workflow
Visibility

Job
Batching

Job/File/Piece
Tracking

Alerts &
Notifications

Reporting



EQUIOS Digital Front Ends (14)



SV110 Digital Front Ends (8)



Network Devices (15+)

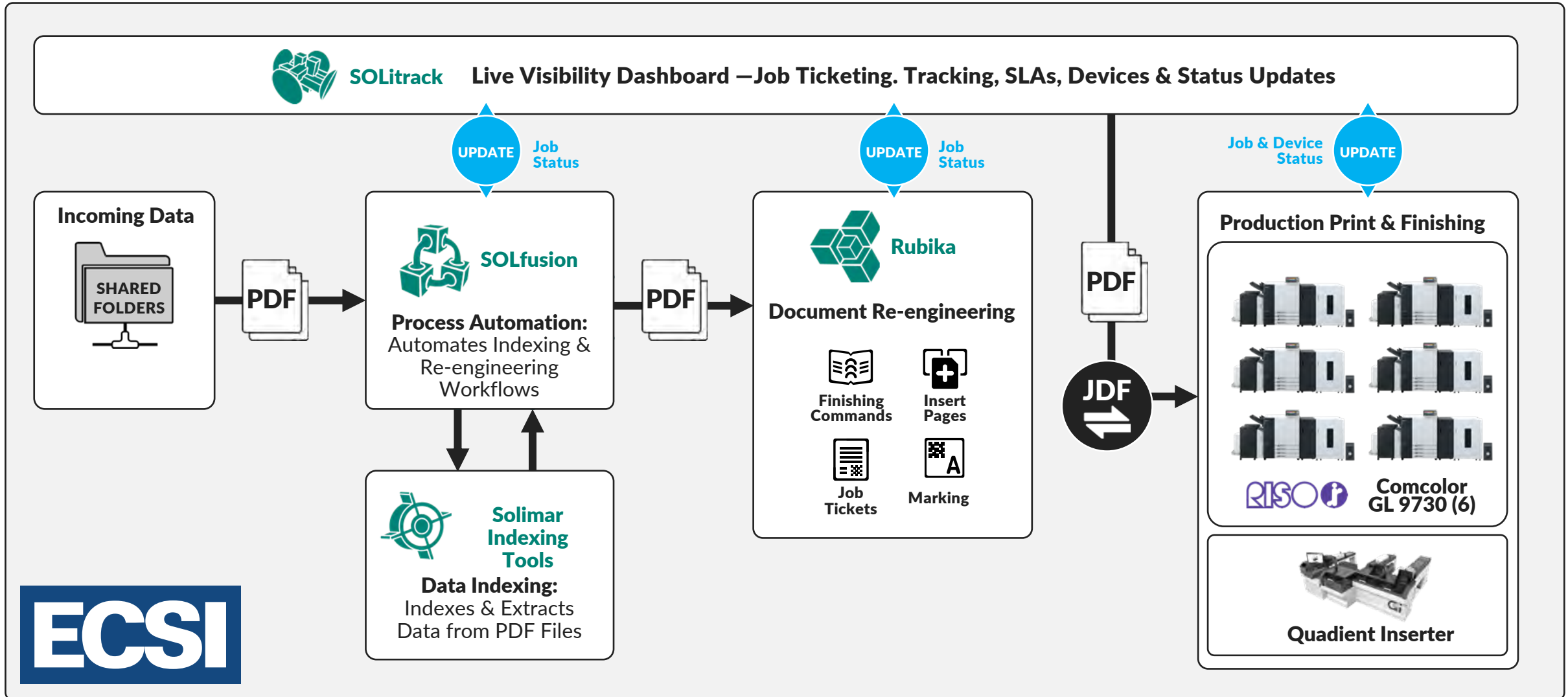


Production Inkjet Printers (14)

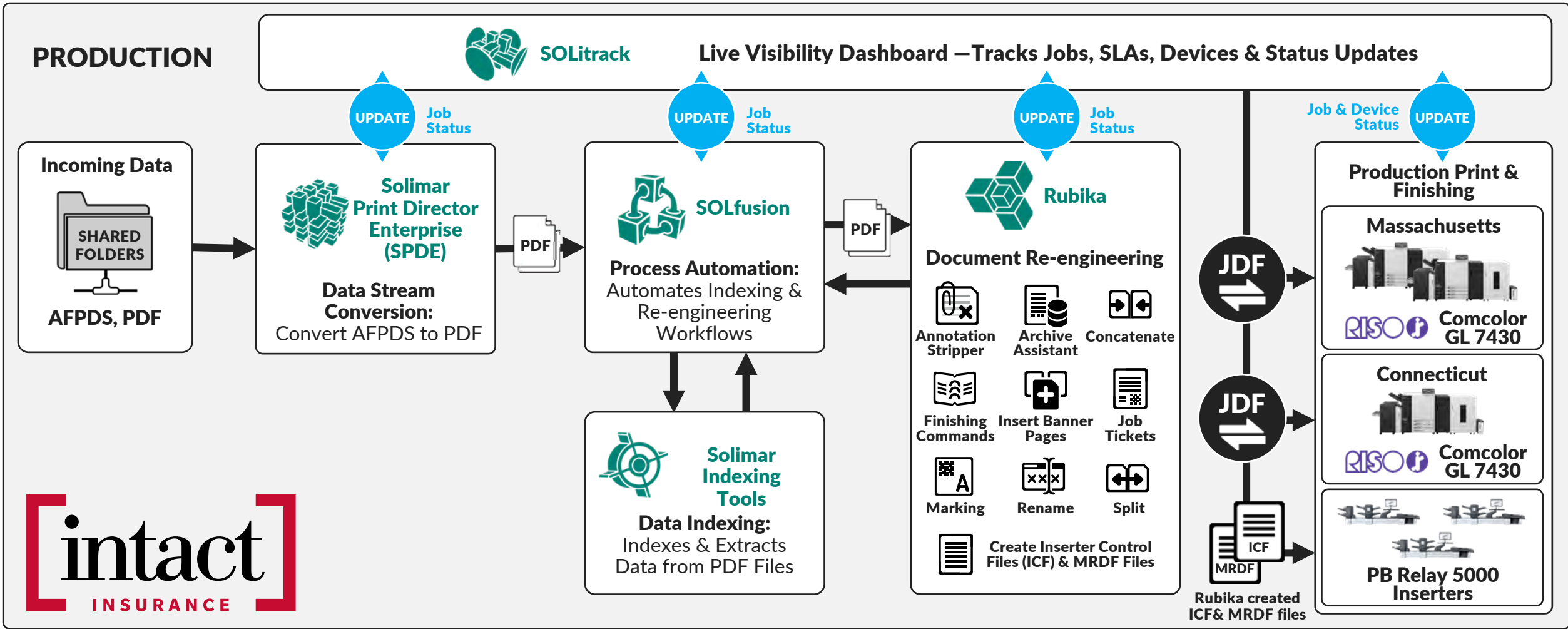


Production Printers (8)

ECSI Heartland– PDF Workflow with JDF/JMF



Intact Insurance – PDF + JDF Workflow Diagram





CHEMISTRY™
POWERED BY SOLIMAR

“We in-sourced our print and went from a fully manual fulfillment and assembly operation to 70% of the output moving over to automated insertion.”





CHEMISTRY™
POWERED BY SOLIMAR

“Having 2 print centers provides redundancy. We have achieved 100% on time SLA since Go Live.”





VALEZUS

T2200 | T1200



Membership ID cards printed on a cutsheet inkjet



CareFirst Administrators 1601 S. Clinton Street, 7th Floor, Baltimore, MD 21224-5744

Demo Name
XXXX Demo Street
DEMOLAND,XX 00000

Important Information About Your New Health Insurance Card

Enclosed you will find your new Health Insurance identification card(s) for the health plan that will be administered by CareFirst Administrators, an Independent Licensee of the Blue Cross and Blue Shield Association. Please discard your identification card issued by your prior health plan administrator.

- Information about your identification number is outlined below:
 - Many states now require that your Social Security Number (SSN) not be published on any public documents. You will note on your identification card and your explanation of benefits from CareFirst Administrators that you have been assigned an Alternate Identification Number.
 - Please destroy any old identification card(s) you may have and present your new card to your Providers, Hospitals, Labs, and Pharmacies on your next visit.
 - Your alternate identification number or your SSN can still be used for claims processing and to get your prescriptions filled.
 - When filling prescriptions at your local pharmacy, please be sure to let them know that your Pharmacy Benefits Manager is noted on the back of your member ID card, along with the appropriate contact information for prescription assistance.
- Access to your claims history, benefits, forms and other information is available 24/7 by logging into your "My CFA Account" using the link on the "Member" page of the CFA website (www.ctablu.com) – this online tool is an easy, convenient way to access information specific to your plan.
- If you need additional identification card(s), or have any other questions, please contact CareFirst Administrators Member Services at the number listed on the back of your identification card(s).

By accepting this card and any benefit to which this card entitles the holder, the holder acknowledges that the policy pursuant to which this card is issued constitutes a contract solely between group and CareFirst Administrators, and that CareFirst Administrators is an independent corporation operating under a license from the Blue Cross and Blue Shield Association that permits CareFirst Administrators to use the BlueCross Blue Shield names and Service Marks in the State of Maryland, the District of Columbia and portions of Northern Virginia.

Web access for viewing eligibility and claim information is available 24/7. We will let you up with access to view all claims processed based on your ID number. You can obtain information on accessing your claim information through the web by visiting the www.ctablu.com web site or asking a member services representative.

Please see the reverse side for important information

Member Name	Demo Name		
Member ID	Coverage Level	Employee Only	
000000000			
Group No.	DEMO	Copy	
Benefit Plan	STANDARD	OV00	ER00
BIN/PCN/GRP	000000/XX/XXXX		
Effective Date	1/1/2013		
BCBS Plan	192/692		

Member Name	Demo Name		
Member ID	Coverage Level	Employee Only	
000000000			
Group No.	DEMO	Copy	
Benefit Plan	STANDARD	OV00	ER00
BIN/PCN/GRP	000000/XX/XXXX		
Effective Date	1/1/2013		
BCBS Plan	192/692		


Member Name	Demo Name		
Member ID	Coverage Level	Employee Only	
000000000			
Group No.	DEMO	Copy	
Benefit Plan	STANDARD	OV00	ER00
BIN/PCN/GRP	000000/XX/XXXX		
Effective Date	1/1/2013		
BCBS Plan	192/692		



T-231147320- ID cards on a GL

Ideal Applications – City, County, State Ballots





ATTENTION: Familiarize yourself with this ballot, it will assist you in voting and save time. **IMPORTANT!** All voters who vote, should vote early to avoid congestion and inconvenience to themselves and others near the close of the polls.

ADDITIONAL VOTER INFORMATION WILL BE AVAILABLE IN ALL POLLING LOCATIONS


COUNTY OF MORRIS
OFFICIAL GENERAL ELECTION
SAMPLE BALLOT

ELECTION DAY — TUESDAY, NOVEMBER 7, 2023 • POLLS OPEN 6:00 A.M. TO 8:00 P.M.

TOWNSHIP OF HANOVER
26TH LEGISLATIVE DISTRICT

THIS BALLOT CANNOT BE VOTED, IT IS A SAMPLE COPY OF THE OFFICIAL GENERAL ELECTION BALLOT.

Official General Election Sample Ballot



POSTMASTER
PLEASE DELIVER BY FRIDAY, OCTOBER 27, 2023

IMPORTANT! ATTENTION VOTERS! NEW IN-PERSON EARLY VOTING IS AN OPTION – STARTS SAT. OCT 28 THRU SUN, NOV 5

In a effort to expedite ballot mail use for voters of New Jersey will be offering in-person early voting for a 10-business day period in addition to providing early voting registration services and assistance to voters in person at every polling place on Election Day. There will be 8 early voting sites throughout Morris County. New electronic poll books will be used to sign in voters. Poll workers will be available to assist all voters in using these new devices. The early voting locations are listed below. Hours for early voting are Monday-Thursday, 10am to 5pm and Friday 10am to 4pm. If space is available voters can vote in Morris County – registered voters can go to any of the 8 sites and conveniently cast your ballot on a voting machine.

EARLY VOTING & ELECTION DAY


INSTRUCTIONS FOR VOTING


- Please read through the instructions completely. Insert the ballot card into the card slot on the right of the device with the red corner of the card facing the upper right.
- Touch candidate names to make your selections. Your selection will turn Green. To change your selection, touch the Green Box again and it will become light blue; this may make a new selection.
- To write in a candidate, select the Write-In box, in the top column, across from the office you wish to write-in. A keyboard will appear. Type or the text and tap some of the letters of your choice. Touch "Accept". Your write-in choice will appear on the ballot.
- When you have completed voting and confirmed your selections, touch the Green "Final Ballot" button on the lower right side of the device. A confirmation message will first be displayed to "Return to Ballot" or "Final".
 - To make any changes before printing the voter paper ballot, touch "Return to Ballot".
 - To proceed with printing the voter paper ballot, touch "Final". This will print the candidates you have selected on the ballot card and display it in the printer window for your review.
 - Remove the ballot card to ensure it registers your selections accurately. Touch the "OK" button only if what is displayed on the ballot card accurately reflects your choices.
 - If changes need to be made after printing the ballot card, touch the "OK" button to cancel the voting session. A poll worker will be required to assist you. You must return your printed ballot card to the poll worker in order to ensure a new ballot is received and to start the voting process over.

EARLY VOTING LOCATIONS

1. Mountain Township Municipal Building 100 Pennsylvania Rd. Mountain, NJ 07960 Council Chambers Room	6. Madison County Bridge Memorial 60 Kings Road Madison, NJ 07940 Circuit Room
2. Morris County Central Park Complex (CAC) 2 Executive Drive Morris Plains, NJ 07950	7. Warren Allington Civic Center 10 South Street Warrenton, NJ 07980
3. Lincoln Drive Hall 110. West 3 rd Place Danville, NJ 07824 Community Room	8. Summit High School 300 Franklin Boulevard Road Summit Lake, NJ 07998 Council Chambers
4. Hamner Community Center 19 N. Luffeyan Road Whippany, NJ 07981	

SCAN HERE FOR NEW VOTING MACHINE DEMO





Official General Election
County of Morris
November 7, 2023
TOWNSHIP OF HANOVER

T1
Test View

C
Content

L
Language

?
Help

X
Exit

OFFICE TITLE	DEMOCRATIC 1	REPUBLICAN 2	NOMINATION BY PETITION 3	WRITE-IN
STATE SENATOR FOR TERM 2023-2025	Juan WAXS	Joseph PENNACCHIO		WRITE-IN
COUNTY CLERK FOR TERM 2023-2025	John VON ACHEN	Jay WEBER		WRITE-IN
	Walter MELARCZYK	Brian BERGEN		WRITE-IN
COUNTY CLERK FOR TERM 2023-2025	Caroline (Carrie) O'BRIEN	Ann F. GROSSI		WRITE-IN
COUNTY BOARD OF EDUCATION FOR TERM 2023-2025	Jonathan SACKETT	Tyhan SELEN		WRITE-IN
	NO NOMINATION MADE	Michael A. MIHALKO		WRITE-IN
COMMITTEE ON TAXES FOR TERM 2023-2025	NO NOMINATION MADE	Brian J. CAPELL		WRITE-IN

REGIONAL SCHOOL DISTRICT

OFFICE TITLE	COLUMN 1	WRITE-IN
HANOVER PARK REGIONAL SCHOOL DISTRICT MEMBER OF THE BOARD OF EDUCATION FOR TERM 2023-2025	Michael C. POMBO	WRITE-IN

LOCAL SCHOOL DISTRICT

OFFICE TITLE	COLUMN 1	WRITE-IN
HANOVER TOWNSHIP SCHOOL DISTRICT MEMBER OF THE BOARD OF EDUCATION FOR TERM 2023-2025	William McCABE Enders Masterclass	WRITE-IN
	Christopher MATTESSON Enders Masterclass	WRITE-IN
	Michelle STROCHOLA Enders Masterclass	WRITE-IN
	Christina DURNE Focus on Education	
	Brian DRISBOW Focus on Education	
Karen MASCOLO Focus on Education		

Thousands of Customers across North America



**BlueCross
BlueShield**



Broadridge[®]



Solimar & RISO Solutions Drive Bonus ROI!

DATA STREAM TRANSFORMS & OPTIMIZATION



SOLSCRIPT™
Transform
Engine for VIPP®
Environments



ICONVERT™
Transform
Engine for AFP
Environments



**SECURE IPP
PRINT SERVER™**
Encrypt Data and
Documents at Rest
& in Transit



**SOLIMAR®
PRINT DIRECTOR™
ENTERPRISE (SPDE)**
Transforms &
Queue Management

AUTOMATED DATA INDEXING & RE-ENGINEERING



SOLFUSION™
Workflow Process
Automation



INDEXING TOOLS
Data Indexing,
Accessibility &
Redaction



RUBIKA®
Document
Re-engineering

ONBOARDING APPLICATIONS



Applications
Books, Catalogs
Commercial, Direct
Mail L&P, Signage,
Transactional



Data Sources
Composition
FTP/Hot Folders
Preflight
Storefronts
Web2Print



Print Data Files
AFP, IPDS, LCDS,
Metacode, PCL, PDF,
PostScript, VIPP®



**ReadyPDF®
Prepress Server**
Cache Resources
Downsample Images
Obfuscate Text Fields
Optimize Files & Fonts
Tune Color Profiles



SOLITRACK™
Visibility Dashboard
Job/SLA Tracking
Batching
Alerts & Reporting



**JDF/JMF
Integration**

MULTI-CHANNEL DELIVERY



**SOLSEARCHER™
ENTERPRISE (SSE)**
Archive & eDelivery
Storage Management



Preferences:
Accessibility
PDF/UA
PDF/A



Security:
Auto-Deletion
Encryption
Obfuscation
Redaction
Secure IPP



**Automated
Reprints**



Piece Level Tracking:
Proof/Reject/Approve
Track Delivery & Returns
USPS Integration



Mobile Apps
Custom Portals

DISTRIBUTED PRINT



Riso Comcolor® GL9730

CENTRALIZED PRINT & MAIL



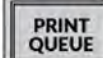
Riso Valeszus® T2100

Job reporting sent
back to SOLitrack

JOB DATA

PDF

PDF print
jobs sent to
printers



Production
Print Queue(s)

TRACK EVERY PIECE



LIVE VISIBILITY



JDF JOB TICKETING



REMOTE CONTROL



RAPID INTEGRATION

The screenshot displays the SOLITRACK software interface. At the top, there are four printer status cards: 'Color Inkjet Press #1 - JDF Enabled', 'Color Inkjet Press #2 - JDF Enabled', 'CUT-SHEET #1 - JDF Enabled', and 'WIDE FORMAT - JDF Enabled'. Below these is a section for 'LOCATION #1: Color Inkjet 001 - JDF' showing a job for 'Probe Health Insurance.000007.2023.01.12.pdf'. The job details include: Created: 1/12/2023 10:09:44 AM, Last Update: 1/12/2023 1:01:16 PM, File Size: 941 KB, and Job Status: Processing (1 errored). Below this, another job entry is shown with a status of 'Errored' and a message: 'Job Status Message: SPDE job was...'. An orange callout box highlights a 'JOB TICKET' for 'Color Inkjet 001 - JDF' with the text 'MEDIA PLEX FINISHING' and an image of the printer.

PDF

JDF

JOB TICKET
MEDIA PLEX FINISHING

PRINTING
Color Inkjet 001 - JDF

Live Mobile Visibility into Factories



**Secure (SSA)
Skinnable
Login**



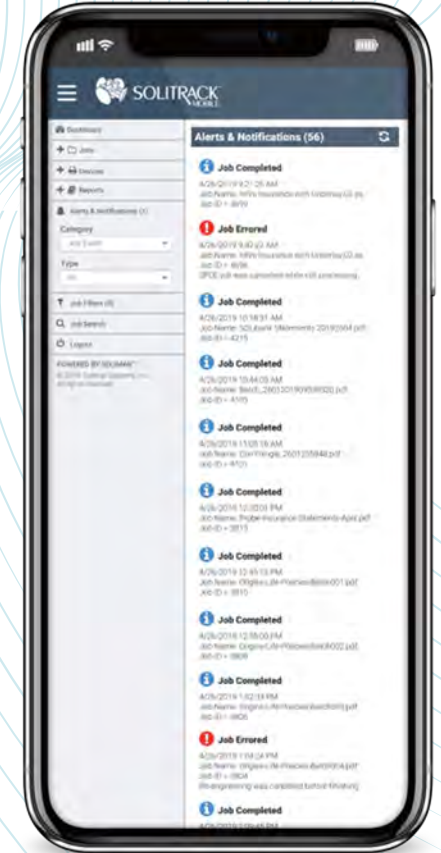
**Find/View
Jobs In
Production**



**Proof, Approve
Hold & Reject Jobs
& Individual Items**



**Device
Status
Updates**



**Receive
Alerts Per
Location**

Skinnable Due Out Schedule

46
Due Today

3
Due Tomorrow

2
Past Due

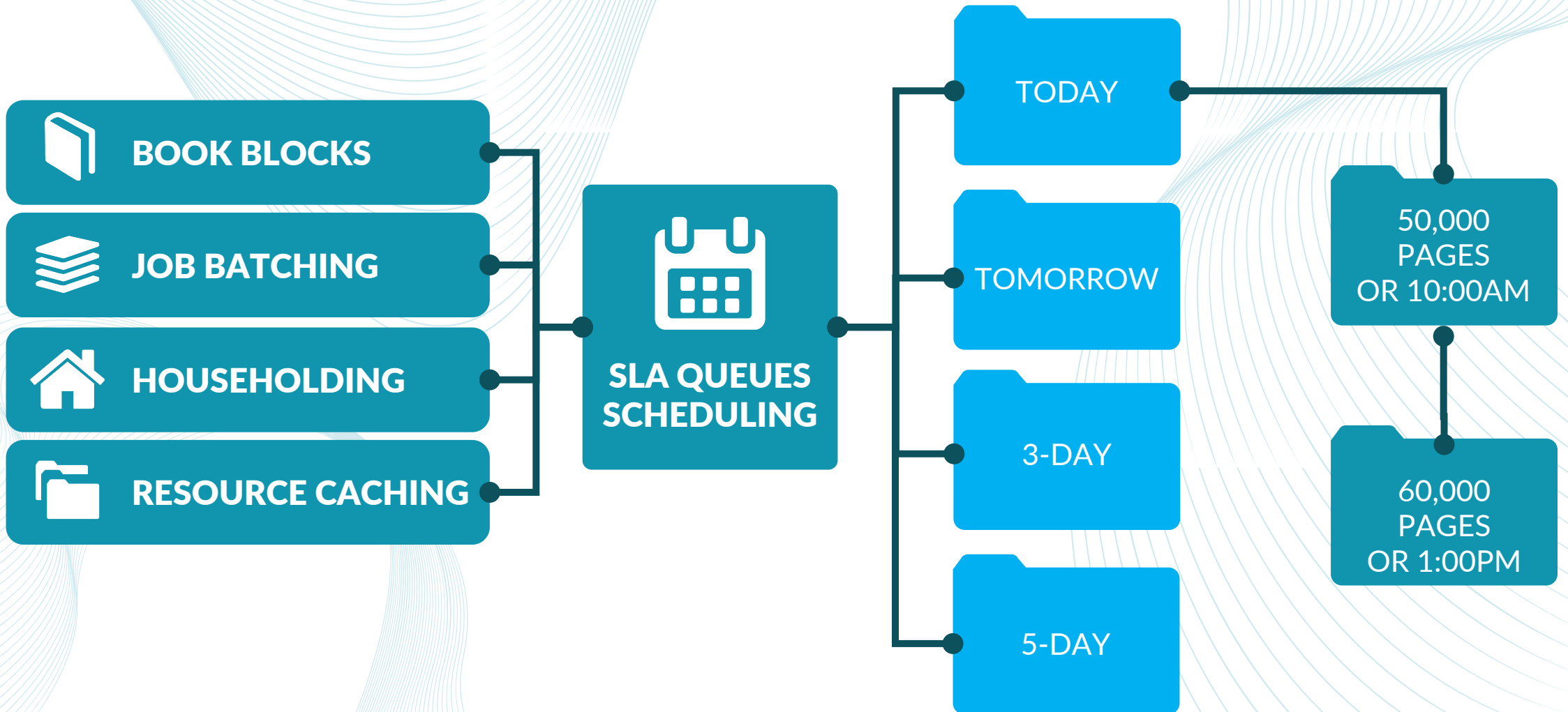
4%
Completed

53
Total Volume

Scheduled Jobs (Due Today) Page 1 of 5 (46) ← →

Job Name	SLA Status	Job Status	Workflow	Total Impressions	Due Date
SOLibank-US_4_8_000003b.pdf (2)	Due Today	Processing (1 held)	CorpAir-Inspectron_OpenLoop		4/29/2020 1:42:39 PM
SOLibank-US_4_8_000003a.pdf (2)	Due Today	Processing (1 held)	CorpAir-Inspectron_OpenLoop		4/29/2020 1:42:39 PM
Solibank-US_1549_3098_0000038.pdf (2)	Due Today	Processing (1 held)	CorpAir-Inspectron_OpenLoop		4/29/2020 1:42:36 PM
SOLibank-US_100_200_0000039.pdf (2)	Due Today	Processing (1 held)	CorpAir-Inspectron_OpenLoop		4/29/2020 1:42:36 PM
SOLibank-US_4_8_0000037.pdf (2)	Due Today	Processing (1 held)	CorpAir-Inspectron_OpenLoop		4/29/2020 1:42:35 PM
SOLibank-US_4_8_0000034.pdf (2)	Due Today	Processing (1 held)	CorpAir-Inspectron_OpenLoop		4/29/2020 1:42:35 PM
Solibank-US_1549_3098_0000035.pdf (2)	Due Today	Processing (1 held)	CorpAir-Inspectron_OpenLoop		4/29/2020 1:42:33 PM
Solibank-US_1549_3098_0000032.pdf (2)	Due Today	Processing (1 held)	CorpAir-Inspectron_OpenLoop		4/29/2020 1:42:31 PM
SOLibank-US_100_200_0000036.pdf (2)	Due Today	Processing (1 held)	CorpAir-Inspectron_OpenLoop		4/29/2020 1:42:30 PM
SOLibank-US_100_200_0000033.pdf (2)	Due Today	Processing (1 held)	CorpAir-Inspectron_OpenLoop		4/29/2020 1:42:30 PM

Skinnable Due Out Schedule



Piece Level Status Reports

The screenshot displays the Solitrack Mobile interface for a 'Mail Tracking - Mailed' report. The main table lists job details, and three callout boxes provide detailed status breakdowns for selected rows.

Job Name	Job ID	Total Impressions	Total Mailpieces	Mailed
Solibank-US02_1549_3098_000000	87062	4253	1547	100%
Solibank-US02_1549_3098_000001	87136	4253	1547	100%
Solibank-US02_1549_3098_000002	87209	4253	1547	100%
Solibank-US02_1549_3098_000003	87289	4253	1547	100%
Solibank-US02_1549_3098_000004	87305	4253	1547	100%
Solibank-US02_1549_3098_000005	87386	4253	1547	100%
Solibank-US02_1549_3098_000006	87406	4253	1547	100%
Solibank-US02_1549_3098_000007	87478	4253	1547	100%
Solibank-US02_1549_3098_000008	87560	4253	1547	0%
Solibank-US02_1549_3098_000009	87636	4253	1547	100%

Job Name	Mail Delivered	Returned Mail
Solibank-US02_1549_3098_000000	32%	0%
Solibank-US02_1549_3098_000001	32%	2%
Solibank-US02_1549_3098_000002	32%	2%
Solibank-US02_1549_3098_000003	32%	0%
Solibank-US02_1549_3098_000004	32%	3%
Solibank-US02_1549_3098_000005	32%	0%
Solibank-US02_1549_3098_000006	32%	0%
Solibank-US02_1549_3098_000007	32%	0%
Solibank-US02_1549_3098_000008	0%	0%
Solibank-US02_1549_3098_000009	32%	0%

USPS Piece Level Tracking

SOLITRACK MOBILE | SOLibank-US_100_200_000000c.pdf | Page 1 of 10 (100) | Back

Filters (0)

MingleName	MingleData1	MingleAddress1	Ap
SEAN CONNERY	XXXX XXX XXX XXX 111	1007 WEST STREET	No
DANIEL CRAIG	XXXX XXX XXX XXX 001	2007 JAMES BLVD	No
PIERCE BROSANAN	XXXX XXX XXX XXX 121	3007 BOND AVENUE	No
TIMOTHY DALTON	XXXX XXX XXX XXX 147	54321 MOORE PLACE	No
SEAN CONNERY	XXXX XXX XXX XXX 111	1007 WEST STREET	No
DANIEL CRAIG	XXXX XXX XXX XXX 001	2007 JAMES BLVD	No
PIERCE BROSANAN	XXXX XXX XXX XXX 121	3007 BOND AVENUE	No
TIMOTHY DALTON	XXXX XXX XXX XXX 147	54321 MOORE PLACE	No
SEAN CONNERY	XXXX XXX XXX XXX 111	1007 WEST STREET	No
DANIEL CRAIG	XXXX XXX XXX XXX 001	2007 JAMES BLVD	No

Associated Notes

USPS Tracking
USPS Tracking@ 9400 1000 0000
0000 0000 00
Date Created: 5/1/2020 12:14:59 PM
Added By: CORP\gsmith

Edit | Remove

+ Add

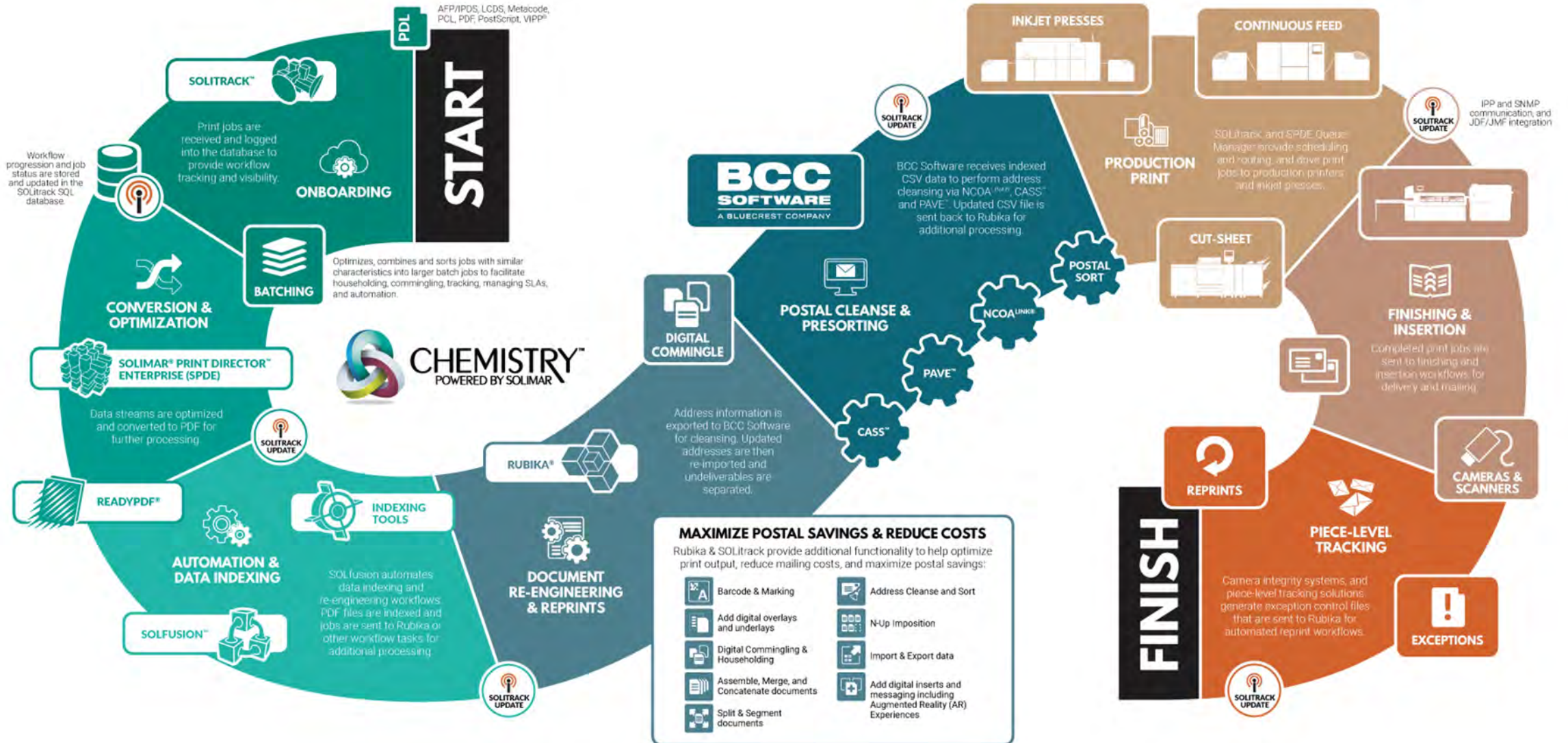
USPS.com® - USPS Tracking® R... x +

tools.usps.com/go/TrackConfirmActio...

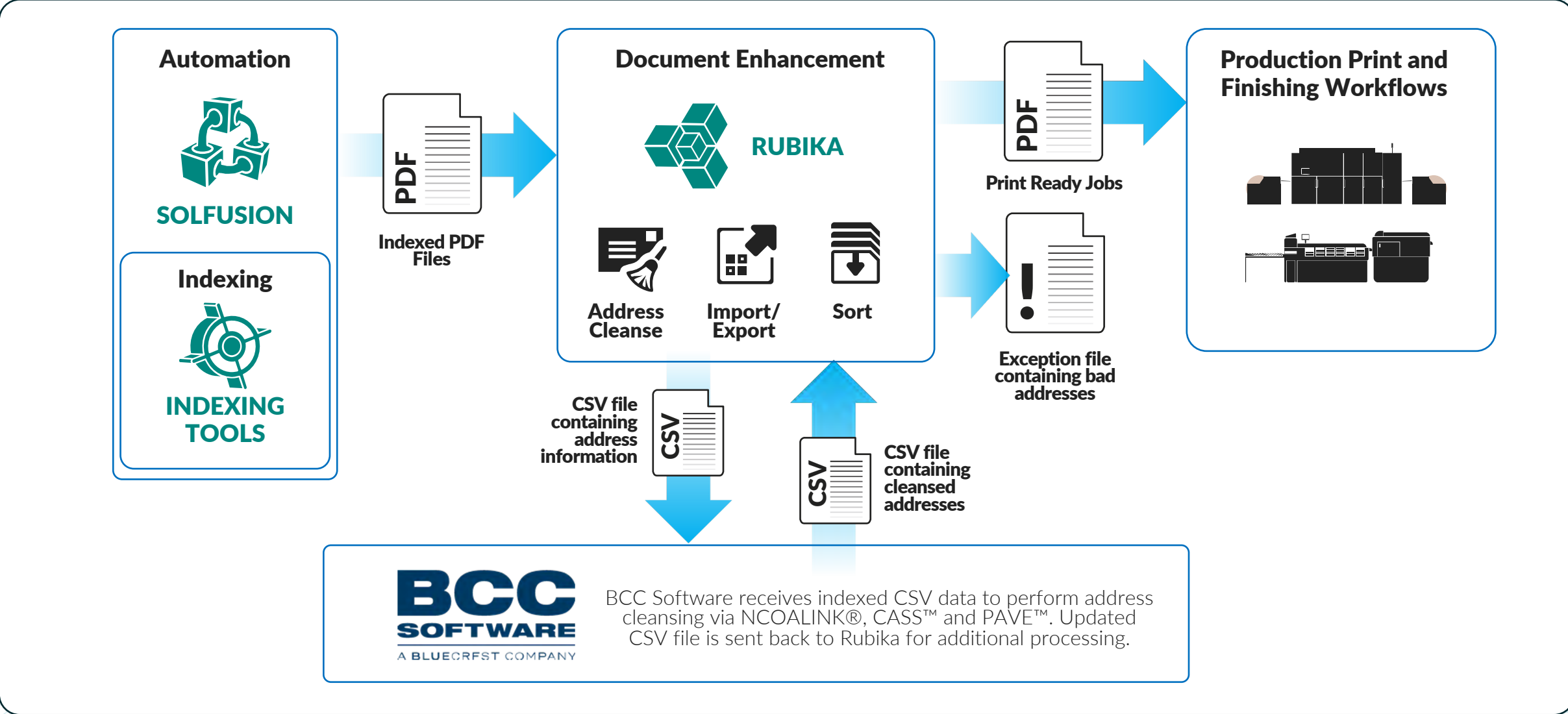
Tracking Number:
940010000000000000000000

Remove Feedback

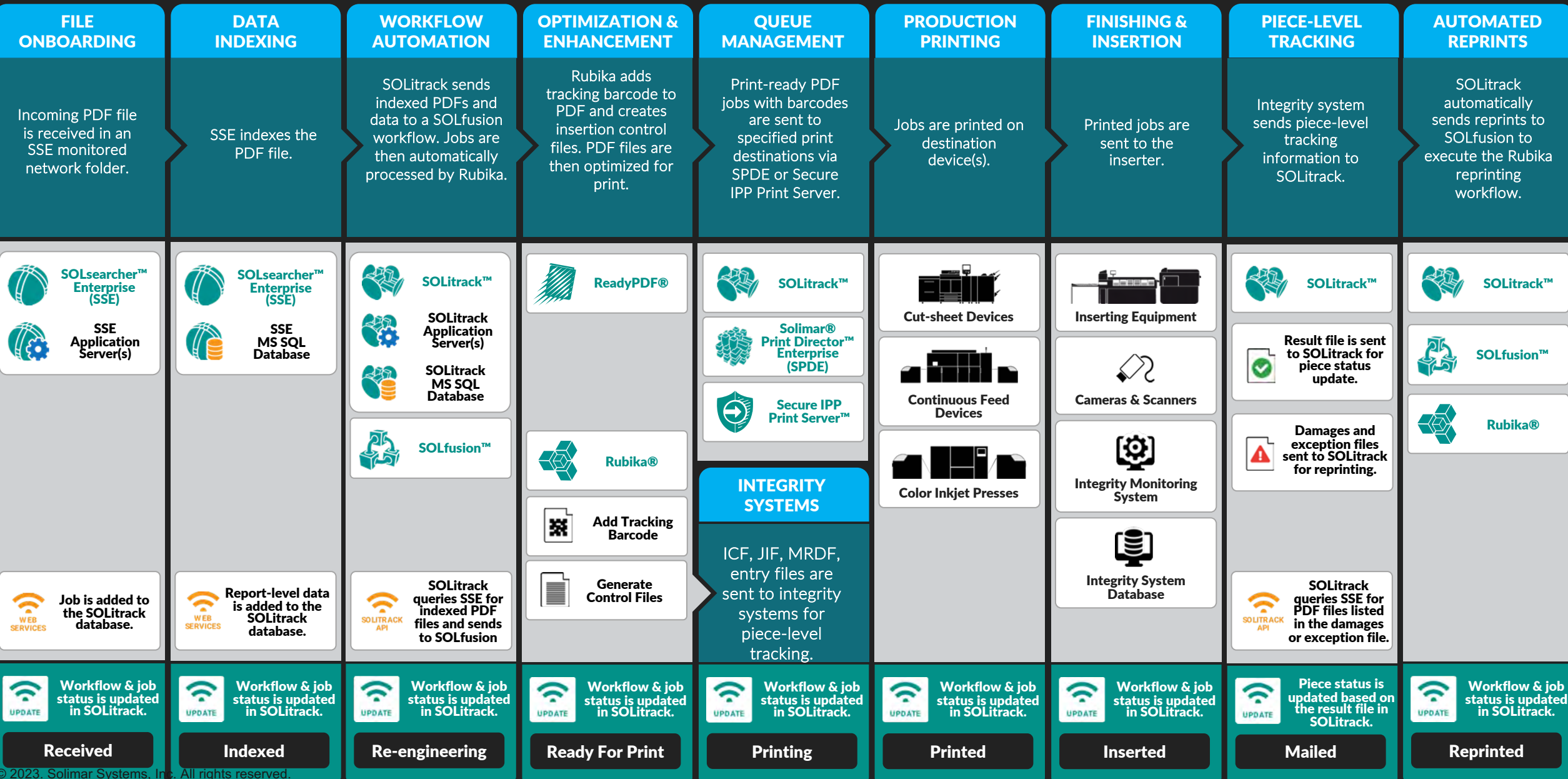
Integration with BCC & USPS Informed Delivery



State of Colorado/IDS - BCC Integration



Sample Workflow Progression



Dynamic Reports & Ink/Media Usage

SOLITRACK MOBILE

Dashboard

- Jobs
- Devices
- Reports
 - Start Date: 02/06/2019
 - End Date: 02/06/2019
 - Job by Equios Template
 - Jobs By Device
 - Jobs By Status
 - Jobs By Workflow
 - Jobs By Checkpoint
 - Ink Usage
 - Media Usage
 - Jobs By Data Type
- Alerts & Notifications (1000+)
- Job Filters (0)
- Job Search
- Logout

Ink Usage

Device	Black	Cyan	Magenta	Yellow
EQUIOSHD	26	39	52	65
EQUIOSZZ	18	27	36	45
EQUIOSNX	10	15	20	25

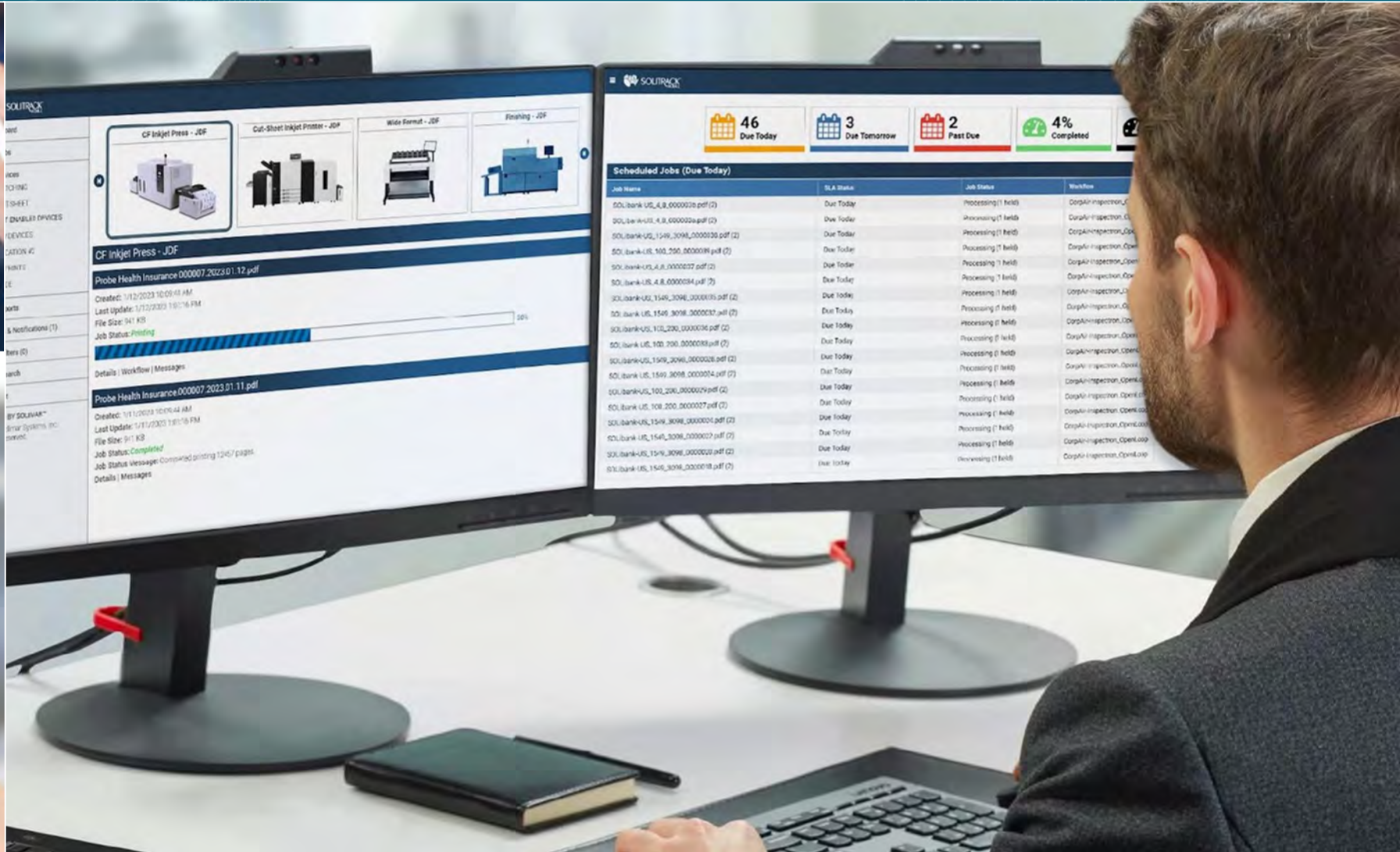
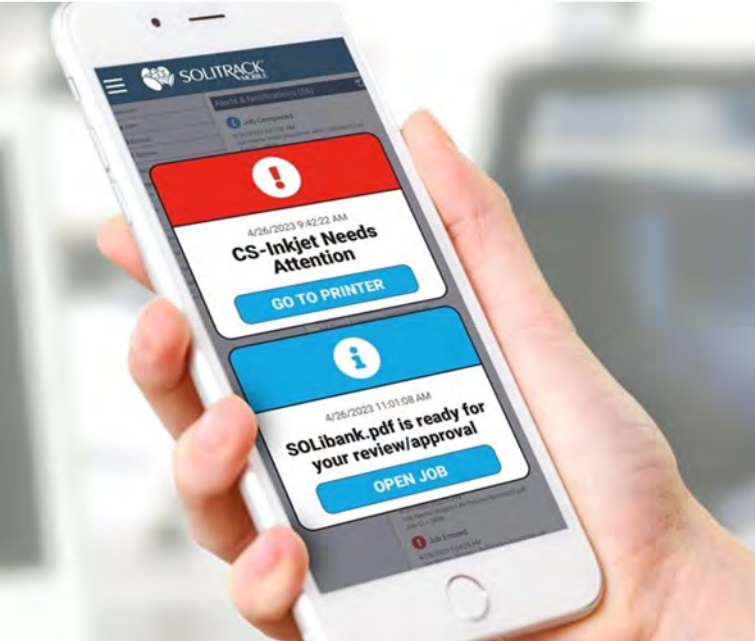
Media Usage

Device	NextIJ_600x450dpi	NextIJ_600x600dpi
EQUIOSHD	17	15

Self-Service Proofs & Approvals



BE IN THE KNOW





Professional Services Partner



Solimar Global Channel Partners



KONICA MINOLTA



LAKE IMAGE



SOLIMAR 2024 EVENTS

May 20 - May 22

Document Strategy Forum 2024

Sheraton Boston Hotel
39 Dalton St.
Boston, MA



SOLIMAR 2024 EVENTS

May 28 - June 7

Drupa 2024

Messe Dusseldorf, Stockumer
Kirchstrasse 61
Düsseldorf



SOLIMAR 2024 EVENTS

Solimar CAC Customer Meeting & Open House

Minneapolis, MN



Making Better HappenSM



SOLIMAR 2024 EVENTS

Solimar CAC Customer Meeting & Open House

Nashville, TN



A graphic for the Solimar Customer Advisory Council event. It features a lightbulb icon with radiating lines to the left of the text "SOLIMAR CUSTOMER ADVISORY COUNCIL". The word "SOLIMAR" is in a smaller font above "CUSTOMER", and "SYSTEMS" is in a very small font below "SOLIMAR". To the right of the lightbulb is the Solimar Systems logo, which consists of a square icon with a stylized 'S' and the words "SOLIMAR SYSTEMS". Below the main text, the dates "OCTOBER 1-2, 2024" are displayed in a large, bold font, followed by "Nashville, TN • Hosted by RevSpring" in a smaller font.

CUSTOMER SUCCESS STORIES

SOLIMAR | Confidence to Sell More with Solimar System Solutions at Kennickell Group



Pat McGrew
Managing Director
McGrew Group



Al Kennickell
President
KENNICKELL GROUP



Ryan McAbee
Chief Analyst
PIXEL DOT CONSULTING

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SOLIMAR | One Billion Served at FSSI: The ePresentation Power of Solimar's SOLsearcher Enterprise



Pat McGrew
Managing Director
McGrew Group



Brandon Fee
Development Manager
FSSI



Ryan McAbee
Chief Analyst
PIXEL DOT CONSULTING

[WATCH](#)

SOLIMAR | Production Flexibility with Solimar Systems Keeps Customer Communications Flowing



Pat McGrew
Managing Director
McGrew Group



Mike Zimmerman
Digital Print and Mail Solutions Architect
DES



Damien Bernard
Print and Mail Program Manager
DES



Ryan McAbee
Chief Analyst
PIXEL DOT CONSULTING

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SOLIMAR | Speed is Key to Growth at MCG using Solimar Systems



Pat McGrew
Managing Director
McGrew Group



Shayne Huston
President & CEO
MAIL COMMUNICATIONS GROUP



Ryan McAbee
Chief Analyst
PIXEL DOT CONSULTING

[WATCH](#)

SOLIMAR | RevSpring Keeps Customer Financials Running Smoothly with Solimar



Pat McGrew
Managing Director
McGrew Group



Eric Hollingsworth
Vice President of Operations
RevSpring



Carrie Sublett
Graphics Manager
RevSpring



Ryan McAbee
Chief Analyst
PIXEL DOT CONSULTING

[WATCH](#)

SOLIMAR | Rapid Response for the State of Colorado with the Solimar Chemistry Platform



Pat McGrew
Managing Director
McGrew Group



Mike Lincoln
Colorado State Printer
ids



Ryan McAbee
Chief Analyst
PIXEL DOT CONSULTING

[WATCH](#)

SOLIMAR BLOG

[READ](#)



Security Doesn't Stop Outside the Print Room

We have seen the good, the bad, and the ugly over the past 30 years, adopting security measures as an organization and adding security features to our products to better support our customers in creating a secure production printing environment.

[READ](#)



Benefits of Document Imposition and De-Imposition

Rubika includes powerful page and document-level processing capabilities including imposition and de-imposition functionalities that add flexibility to any workflow.

[READ](#)



The Power of JDF in RISO Cut-sheet Print Workflows

Leveraging industry best practices, Solimar supports RISO production cut-sheet print solutions using Job Definition Format (JDF) and Job Messaging Format (JMF) to provide an infrastructure for efficiency through automation.

[READ](#)



Three Automation Wins with Practical JDF

JDF in practice can be a powerful tool to support automation in your print workflow. Let Solimar show you how to win with JDF in your print workflow!

[READ](#)



Secure Customer and PII Information with Redaction and Obfuscation

Solimar Systems' redaction and obfuscation features are easy to implement and embed into automated workflow processes and help to protect PII to streamline business operations and minimize issues with current and upcoming security legislation and audits.

[READ](#)



Exploring Workflow Automation on #ThePrintReport

Industry podcast discussing how adding tools to automate and optimize print workflow saves time and money for the printers who take the journey.

WHITE PAPERS



Keypoint Intelligence Whitepaper on ReadyPDF® Prepress Server

Optimization – The Better Way to Boost Print Shop Performance

[REQUEST A COPY](#)



Build a Zero-Trust Testing Environment with Solimar Whitepaper

Zero Trust frameworks (NIST 800-207) are designed to verify every access and limit information exposure. This new generation of security no longer tolerates the “trust but verify” approach to identifying trusted users and their access to live data. To meet the new, emerging requirements, use Solimar Obfuscation and Redaction solutions to limit information access and create resilient, flexible, information access policies.

[REQUEST A COPY](#)

Solimar Video Library

SolimarSecrets

Want to learn some SolimarSecrets?

Watch brief videos on print workflow automation and market insights from subject matter experts and industry analysts.

Show all ADF Automation Best Practices JDF Optimization PDF Security Workflow

4 Key Strategies for Data Security
Solimar Systems offers a multifaceted approach to data security, including redaction, obfuscation, data retention control, and encryption. It enables organizations to protect their sensitive data effectively and reduce the risk of unauthorized access or data breaches.
(Length: 5:24)

8 Ways to Get the Most from Your Inkjet with Rubika
Learn eight effective ways to maximize your investment in Rubika by exploring specific applications, creative ways to generate content, and more.
(Length: 10:46)

SolimarShorts

See the power of the Solimar suite of workflow solutions

SolimarShorts cover many of the hot topics that our industry faces. In topical segments, each SolimarShorts gives a quick glimpse into the power of Solimar's suite of solutions and how organizations can realize operational and milling efficiencies, added value to existing applications, TransPromotional Implementation, and other workflow optimization opportunities.

Show all ADF Electronic Efficiencies Mailing Efficiencies TransPromotional Workflow

Maximizing Your Inkjet Investment With Chemistry: Workflow Concepts for Optimizing Inkjet Production Printing
Inkjet printing technology can enhance efficiency, productivity, and cost savings, making it a valuable resource for both established print centers and those adopting inkjet technology for the first time.
(Length: 17:26)

Success Stories

Helping organizations around the world be more successful

Solimar customer success stories - including solution implementation and key benefit descriptions. View All Case Studies.

Speed is Key to Growth at MCG using Solimar Systems
MCG built a suite of digital solutions that includes the ability for clients to manage and proof documents remotely, digitally track mail pieces and electronic presentation communications, and archival and retrieval of printed and electronic documents all powered by the Solimar Chemistry™ Platform.
(Length: 10:28)

One Billion Served at FSSI: The ePresentation Power of Solimar's SOLsearcher Enterprise
Solimar Systems recently spoke with Henry Perez, President, and Brandon Fee, Development Manager, to understand how SSE became integral to the company's ePresentation platform and capabilities.
(Length: 12:33)

Streamlining Keeps Customer Financials Running Smoothly with Solimar's SOLsearcher Enterprise

What our customers and partners are saying...

See what users all over the world have to say about Solimar's suite of enterprise workflow solutions, our knowledgeable sales analysts, and award-winning technical support team.

How the Chemistry Platform optimizes ROI for the State of Colorado print and mail facility
Interview with Mike Lincoln, Colorado State Printer, State of Colorado Integrated Document Services (IDS) on how Solimar's Chemistry Platform optimizes ROI for their print and mail facility. Excerpt from original INKISH TV video

Optimizing workflow with the Solimar Chemistry Platform
Interview with Gilbert Gomez, Variable Data Designer, State of Colorado Integrated Document Solutions (IDS) on optimizing workflow with the Solimar Chemistry Platform. Excerpt from original INKISH TV video

South Dakota Marketing and Print Shop Brins

Detroit-Based Print Shop Delivers Consistent

BORNS GROUP
WOLVERINE

ADF - Part 1 Overview, Benefits, and Strategies

Overview of how ADF environments in mail and workflow solutions can improve productivity and reduce costs.
(Length: 12:40)

New features & highlights

See all the new features and highlights from the latest Solimar solutions. View All Press & Product Releases

Show all ReadyPDF Rubika Secure IPP Print Server SOLtrack SPDE SSE

Solimar Launches Rubika 4.5 with Document De-Imposition to Streamline Offset to Digital Print Migration
Solimar Systems, Inc. unveiled the latest version of its award-winning Rubika document re-engineering solution. Rubika 4.5 introduces a simplified user interface for some of the more complex tasks and workflow efficiencies at its core, enabling customers to streamline implementations and achieve significant savings within their businesses.

Solimar Systems Unveils Robust Enhancements in ReadyPDF Prepress Server 9.2
Solimar Systems, Inc. has announced the release of version 9.2 of its award-winning PDF optimization solution, ReadyPDF® Prepress Server™. ReadyPDF 9.2 offers many enhancements to its current features and new additions to boost functionality and improve user experience.
(Length: 11:57)

Testimonials

Product Updates & Features

Solimar University Online



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New Content:

Solimar University Online

Solimar Launches Rubika 4.5 with Document De-Imposition to Streamline Offset to Digital Print Migration

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4 Key Strategies for Data Security

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Solimar Director Enterprise (SPDE) Version 9.3 Update

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8 Ways to Get the Most from Your Inkjet with Rubika

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Mail Merge with Rubika

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3 Reasons to Make the Move to JDF

Start learning

Solimar High-Level Roadmap

- -JDF Integration into more devices
- -Expand JDF Job Ticketing
- -Rubika Compare
- -AI considerations
- -Cloud offerings



CHEMISTRY™
POWERED BY SOLIMAR





Solimar At-a-Glance

- **Experts in PDF Multi-channel Distribution**
 - Off-the-shelf configurable software
 - No code / low code for rapid onboarding
 - Minimal remote professional services
 - JDF Integration with job ticketing & reporting
 - Job & piece level tracking & management
 - Live factory visibility with customizable dashboards
- **Steady-State Architecture**
 - Scalable, multi-tenant, language localization, globalized releases
- **Active Members & Focus:**
 - AFP Consortium
 - CIP4 – Advisory Council, XJDF standards
 - PDF Standards Committee (2.0/3.0)
 - Solimar University Online (SUO)
 - Solimar Customer Advisory Council – 35 members

SOLIMAR SYSTEMS HEADQUARTERS
SAN DIEGO, CA SINCE 1991



Thank you!

I'm happy to discuss your specific requirements and host a web meeting to demo any workflow or solution we discussed.



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Thursday, April 3rd
@ Kennickell Group